

Some of the materials on this website include certain non-GAAP financial results with respect to some or all of the following items: revenue, gross margin, operating expenses, operating margin, operating income, net income, net margin, and diluted EPS, income taxes, provision for income taxes, and free cash flow.

National Instruments' ("NI") non-GAAP results exclude, as applicable, the impact of:

- stock-based compensation;
- amortization of acquisition-related intangibles;
- acquisition-related purchase accounting adjustments and acquisition transaction costs;
- foreign exchange gain/loss on acquisitions;
- taxes levied on the transfer of acquired intellectual property;
- restructuring charges;
- impairment of cost method investments;
- disposal gains on buildings and related charitable contributions;
- disposal gain on sale of business;
- capitalization and amortization of internally developed software costs;
- tax reform charges; and,
- tax effects related to businesses held-for-sale;

In each quarterly earnings press release since March 31, 2006, NI has included a reconciliation of GAAP results to non-GAAP results for the applicable periods. All of such press releases have been furnished to the Securities and Exchange Commission on Form 8-K, and some of such press releases are also available on NI's website at [ni.com/nati](http://ni.com/nati). For periods prior to March 31, 2005, our non-GAAP results are the same as our GAAP results.

| (in millions)   | Q1'05  | Q2'05   | Q3'05   | Q4'05   | Q1'06   | Q2'06   | Q3'06   | Q4'06   | Q1'07   | Q2'07   | Q3'07   | Q4'07   |
|---|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Gross profit, as reported</b>                                | \$97.4 | \$104.1 | \$103.7 | \$117.3 | \$113.2 | \$119.3 | \$121.6 | \$135.9 | \$129.5 | \$135.4 | \$138.2 | \$155.1 |
| Stock-based compensation  | -      | -       | -       | 0.1     | 0.1     | 0.2     | 0.2     | 0.1     | 0.2     | 0.2     | 0.3     | 0.2     |
| Amortization of acquisition intangibles                         | -      | 0.4     | 0.5     | 0.6     | 0.7     | 0.7     | 0.7     | 0.7     | 0.7     | 0.7     | 0.7     | 0.7     |
| Acquisition transaction costs, restructuring charges, and other | -      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Acquisition-related fair value adjustments and GSA accrual      | -      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Amortization of internally developed software costs             | 1.7    | 1.8     | 2.3     | 2.5     | (0.4)   | 2.5     | 2.0     | 2.1     | 2.1     | 2.1     | 2.2     | 2.4     |
| <b>Non-GAAP gross profit</b>                                    | \$99.1 | \$106.2 | \$106.5 | \$120.6 | \$113.7 | \$122.6 | \$124.5 | \$138.8 | \$132.5 | \$138.4 | \$141.3 | \$158.4 |
| <i>Non-GAAP gross margin</i>                                    | 76%    | 75.4%   | 75.2%   | 75.5%   | 73.4%   | 76.6%   | 75.9%   | 76.5%   | 77.2%   | 77.1%   | 76.6%   | 77.3%   |

| (in millions)   | Q1'08   | Q2'08   | Q3'08   | Q4'08   | Q1'09   | Q2'09   | Q3'09   | Q4'09   | Q1'10   | Q2'10   | Q3'10   | Q4'10   |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Gross profit, as reported</b>                                | \$143.8 | \$157.0 | \$160.5 | \$152.0 | \$116.9 | \$111.7 | \$123.1 | \$155.0 | \$148.0 | \$162.9 | \$168.5 | \$193.7 |
| Stock-based compensation  | 0.2     | 0.3     | 0.3     | 0.3     | 0.3     | 0.3     | 0.3     | 0.3     | 0.4     | 0.3     | 0.3     | 0.3     |
| Amortization of acquisition intangibles                         | 0.9     | 0.9     | 0.9     | 0.9     | 0.9     | 0.9     | 0.9     | 0.9     | 0.7     | 0.9     | 0.9     | 0.9     |
| Acquisition transaction costs, restructuring charges, and other | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Acquisition-related fair value adjustments and GSA accrual      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Amortization of internally developed software costs             | 2.4     | 2.4     | 2.8     | 2.4     | 2.0     | 1.9     | 2.3     | 2.4     | 2.4     | 2.4     | 2.6     | 2.7     |
| <b>Non-GAAP gross profit</b>                                    | \$147.4 | \$160.6 | \$164.5 | \$155.5 | \$120.1 | \$114.8 | \$126.6 | \$158.5 | \$151.5 | \$166.5 | \$172.4 | \$197.6 |
| <i>Non-GAAP gross margin</i>                                    | 76.4%   | 76.3%   | 76.5%   | 77.0%   | 76.1%   | 75.4%   | 76.7%   | 78.6%   | 79.3%   | 78.7%   | 78.2%   | 79.0%   |

| (in millions)   | Q1'11   | Q2'11   | Q3'11   | Q4'11   | Q1'12   | Q2'12   | Q3'12   | Q4'12   | Q1'13   | Q2'13   | Q3'13   | Q4'13   |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Gross profit, as reported</b>                                | \$185.4 | \$197.4 | \$189.8 | \$210.7 | \$199.8 | \$221.4 | \$216.5 | \$225.7 | \$216.2 | \$212.3 | \$213.9 | \$224.8 |
| Stock-based compensation  | 0.3     | 0.4     | 0.4     | 0.4     | 0.4     | 0.4     | 0.4     | 0.4     | 0.4     | 0.4     | 0.4     | 0.4     |
| Amortization of acquisition intangibles                         | 1.0     | 1.0     | 2.6     | 2.5     | 2.4     | 2.2     | 2.2     | 2.2     | 2.8     | 2.6     | 2.7     | 2.7     |
| Acquisition transaction costs, restructuring charges, and other | -       | -       | 0.0     | 0.0     | 0.0     | -       | -       | (0.1)   | -       | 0.0     | 0.0     | 0.0     |
| Acquisition-related fair value adjustments and GSA accrual      | -       | -       | 15.9    | 1.9     | 1.3     | (0.5)   | -       | -       | -       | -       | -       | -       |
| Amortization of internally developed software costs             | 3.1     | 3.1     | 3.2     | 3.3     | 3.4     | 3.4     | 3.3     | 3.4     | 3.6     | 3.4     | 3.4     | 3.1     |
| <b>Non-GAAP gross profit</b>                                    | \$189.8 | \$201.9 | \$211.9 | \$218.8 | \$207.3 | \$227.0 | \$222.4 | \$231.6 | \$223.0 | \$218.7 | \$220.4 | \$231.1 |
| <i>Non-GAAP gross margin</i>                                    | 79.8%   | 79.7%   | 78.23%  | 78.1%   | 79.0%   | 77.8%   | 76.7%   | 77.1%   | 77.8%   | 73.9%   | 76.2%   | 76.8%   |

| (in millions)   | Q1'14   | Q2'14   | Q3'14   | Q4'14   | Q1'15   | Q2'15   | Q3'15   | Q4'15   | Q1'16   | Q2'16   | Q3'16   | Q4'16   |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Gross profit, as reported</b>                                | \$213.5 | \$230.9 | \$232.8 | \$248.6 | \$213.2 | \$225.1 | \$222.6 | \$247.6 | \$211.0 | \$228.6 | \$229.6 | \$245.8 |
| Stock-based compensation  | 0.4     | 0.4     | 0.5     | 0.4     | 0.5     | 0.5     | 0.5     | 0.5     | 0.5     | 0.5     | 0.6     | 0.6     |
| Amortization of acquisition intangibles                         | 2.7     | 2.7     | 2.7     | 2.7     | 2.6     | 2.6     | 2.6     | 3.1     | 3.0     | 3.0     | 1.6     | 1.7     |
| Acquisition transaction costs, restructuring charges, and other | -       | -       | 0.5     | 0.7     | 0.6     | 0.2     | 0.2     | 0.3     | 0.1     | 0.1     | 0.1     | 0.1     |
| Acquisition-related fair value adjustments and GSA accrual      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | 1.6     |
| Amortization of internally developed software costs             | 2.9     | 2.9     | 3.9     | 4.4     | 4.4     | 4.4     | 4.1     | 4.1     | 4.1     | 4.0     | 4.6     | 4.9     |
| <b>Non-GAAP gross profit</b>                                    | \$219.4 | \$236.8 | \$240.3 | \$256.9 | \$221.2 | \$232.9 | \$230.1 | \$255.5 | \$218.8 | \$236.2 | \$236.4 | \$254.6 |
| <i>Non-GAAP gross margin</i>                                    | 77.1%   | 75.7%   | 76.6%   | 77.2%   | 76.4%   | 77.2%   | 76.7%   | 76.4%   | 76.2%   | 77.2%   | 77.2%   | 77.3%   |

| (in millions)   | Q1'17   | Q2'17   | Q3'17   | Q4'17   | Q1'18   | Q2'18   | Q3'18   | Q4'18   | Q1'19   | Q2'19   | Q3'19   | Q4'19   | Q1'20   |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Gross profit, as reported</b>                                | \$223.6 | \$236.1 | \$237.2 | \$264.2 | \$237.4 | \$258.8 | \$257.1 | \$272.1 | \$235.0 | \$250.5 | \$254.5 | \$276.3 | \$225.6 |
| Stock-based compensation  | 0.6     | 0.7     | 0.7     | 0.7     | 0.7     | 0.8     | 0.8     | 0.8     | 0.8     | 0.9     | 0.9     | 0.9     | 0.8     |
| Amortization of acquisition intangibles                         | 1.6     | 1.6     | 1.5     | 1.4     | 0.9     | 0.8     | 0.7     | 0.8     | 0.9     | 0.8     | 0.8     | 0.8     | 0.7     |
| Acquisition transaction costs, restructuring charges, and other | 0.3     | 0.6     | 0.1     | 0.2     | 0.0     | -       | 1.8     | 0.2     | -       | -       | -       | -       | -       |
| Acquisition-related fair value adjustments and GSA accrual      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Amortization of internally developed software costs             | 5.0     | 5.2     | 5.3     | 4.9     | 5.8     | 6.5     | 6.4     | 6.6     | 6.6     | 6.5     | 7.0     | 7.0     | 7.1     |
| <b>Non-GAAP gross profit</b>                                    | \$231.1 | \$244.1 | \$244.8 | \$271.5 | \$244.9 | \$267.0 | \$266.9 | \$280.5 | \$243.2 | \$258.7 | \$263.2 | \$285.0 | \$234.2 |
| <i>Non-GAAP gross margin</i>                                    | 77.0%   | 76.6%   | 76.3%   | 77.6%   | 78.5%   | 78.3%   | 77.1%   | 77.9%   | 78.2%   | 77.4%   | 77.3%   | 77.6%   | 75.7%   |

| (in millions)   | Q1'05  | Q2'05  | Q3'05  | Q4'05  | Q1'06  | Q2'06  | Q3'06  | Q4'06   | Q1'07   | Q2'07   | Q3'07   | Q4'07   |
|---|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| <b>Operating expenses, as reported</b>                          | \$83.2 | \$85.0 | \$85.4 | \$90.7 | \$97.4 | \$98.4 | \$99.3 | \$107.3 | \$107.4 | \$111.2 | \$113.7 | \$123.8 |
| Stock-based compensation  | -      | -      | -      | (1.4)  | (3.5)  | (3.3)  | (3.2)  | (3.6)   | (3.5)   | (4.2)   | (4.4)   | (4.5)   |
| Amortization of acquisition intangibles                         | (0.1)  | (0.1)  | (0.1)  | (0.1)  | (0.1)  | (0.1)  | (0.1)  | (0.1)   | (0.1)   | (0.1)   | (0.1)   | (0.1)   |
| Acquisition transaction costs, restructuring charges, and other | -      | -      | -      | -      | -      | -      | -      | -       | -       | -       | -       | -       |
| Acquisition-related fair value adjustments and GSA accrual      | -      | -      | -      | -      | -      | -      | -      | -       | -       | -       | -       | -       |
| Capitalization of internally developed software costs           | 3.0    | 3.6    | 7.1    | 2.6    | (4.3)  | 2.7    | 2.2    | 1.0     | 2.3     | 3.4     | 1.6     | 0.5     |
| <b>Non-GAAP operating expenses</b>                              | \$86.1 | \$88.5 | \$92.4 | \$91.7 | \$89.5 | \$97.6 | \$98.1 | \$104.6 | \$106.1 | \$110.3 | \$110.7 | \$119.7 |

| (in millions)   | Q1'08   | Q2'08   | Q3'08   | Q4'08   | Q1'09   | Q2'09   | Q3'09   | Q4'09   | Q1'10   | Q2'10   | Q3'10   | Q4'10   |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Operating expenses, as reported</b>                          | \$125.8 | \$129.2 | \$132.6 | \$130.1 | \$119.4 | \$109.3 | \$112.4 | \$119.0 | \$128.5 | \$132.4 | \$136.9 | \$147.0 |
| Stock-based compensation  | (4.5)   | (4.4)   | (4.8)   | (5.0)   | (4.7)   | (4.7)   | (4.9)   | (4.8)   | (4.6)   | (4.2)   | (4.4)   | (4.3)   |
| Amortization of acquisition intangibles                         | (0.2)   | (0.2)   | (0.1)   | (0.1)   | (0.1)   | (0.1)   | (0.1)   | (0.1)   | (0.1)   | (0.1)   | (0.1)   | (0.1)   |
| Acquisition transaction costs, restructuring charges, and other | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Acquisition-related fair value adjustments and GSA accrual      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Capitalization of internally developed software costs           | 1.5     | 5.8     | 1.1     | 0.8     | 3.0     | 6.4     | 1.2     | 2.0     | 3.4     | 7.6     | 3.3     | 1.5     |
| <b>Non-GAAP operating expenses</b>                              | \$122.6 | \$130.4 | \$128.7 | \$125.8 | \$117.5 | \$111.0 | \$108.7 | \$116.1 | \$127.2 | \$135.7 | \$135.6 | \$144.1 |

| (in millions)   | Q1'11   | Q2'11   | Q3'11   | Q4'11   | Q1'12   | Q2'12   | Q3'12   | Q4'12   | Q1'13   | Q2'13   | Q3'13   | Q4'13   |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Operating expenses, as reported</b>                          | \$148.9 | \$164.5 | \$179.0 | \$178.2 | \$175.4 | \$186.5 | \$186.6 | \$197.9 | \$196.9 | \$193.2 | \$193.4 | \$185.2 |
| Stock-based compensation  | (4.3)   | (5.3)   | (6.0)   | (6.2)   | (5.9)   | (6.5)   | (6.8)   | (6.9)   | (6.7)   | (6.5)   | (7.6)   | (6.5)   |
| Amortization of acquisition intangibles                         | (0.1)   | (0.1)   | (0.4)   | (0.4)   | (0.4)   | (0.4)   | (0.4)   | (0.7)   | (1.2)   | (1.1)   | (0.9)   | (0.9)   |
| Acquisition transaction costs, restructuring charges, and other | -       | (1.4)   | (0.2)   | (0.4)   | (0.4)   | (0.1)   | (0.2)   | (7.5)   | 0.9     | (0.5)   | (0.5)   | (0.7)   |
| Acquisition-related fair value adjustments and GSA accrual      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Capitalization of internally developed software costs           | 3.7     | 5.7     | 2.0     | 0.7     | 3.7     | 5.9     | 1.6     | 0.4     | 2.8     | 5.3     | 2.5     | 4.3     |
| <b>Non-GAAP operating expenses</b>                              | \$148.2 | \$163.3 | \$174.4 | \$171.8 | \$172.5 | \$185.4 | \$180.7 | \$183.3 | \$192.7 | \$190.4 | \$186.9 | \$181.4 |

| (in millions)   | Q1'14   | Q2'14   | Q3'14   | Q4'14   | Q1'15   | Q2'15   | Q3'15   | Q4'15   | Q1'16   | Q2'16   | Q3'16   | Q4'16   |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Operating expenses, as reported</b>                          | \$189.6 | \$198.9 | \$198.4 | \$193.6 | \$193.0 | \$190.4 | \$190.2 | \$197.6 | \$197.2 | \$201.3 | \$200.3 | \$196.5 |
| Stock-based compensation  | (6.1)   | (6.0)   | (6.1)   | (5.8)   | (5.9)   | (5.9)   | (5.9)   | (5.8)   | (6.2)   | (6.2)   | (5.6)   | (5.6)   |
| Amortization of acquisition intangibles                         | (0.9)   | (0.9)   | (0.8)   | (0.8)   | (0.8)   | (0.8)   | (0.7)   | (1.1)   | (1.1)   | (1.1)   | (0.8)   | (0.8)   |
| Acquisition transaction costs, restructuring charges, and other | (0.3)   | (0.3)   | 0.0     | (0.3)   | (0.2)   | (0.0)   | (0.2)   | (0.9)   | (0.3)   | (0.4)   | (0.4)   | (0.3)   |
| Acquisition-related fair value adjustments and GSA accrual      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Capitalization of internally developed software costs           | 7.6     | 9.2     | 5.3     | 3.7     | 2.2     | 9.2     | 11.2    | 8.7     | 8.0     | 7.4     | 8.6     | 7.8     |
| <b>Non-GAAP operating expenses</b>                              | \$190.0 | \$201.0 | \$196.8 | \$190.4 | \$188.3 | \$193.0 | \$194.5 | \$198.5 | \$197.6 | \$201.1 | \$202.2 | \$197.7 |

| (in millions)   | Q1'17   | Q2'17   | Q3'17   | Q4'17   | Q1'18   | Q2'18   | Q3'18   | Q4'18   | Q1'19   | Q2'19   | Q3'19    | Q4'19    | Q1'20    |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|
| <b>Operating expenses, as reported</b>                          | \$201.3 | \$207.5 | \$199.7 | \$206.8 | \$209.2 | \$221.9 | \$211.1 | \$210.3 | \$211.6 | \$218.2 | \$216.19 | \$222.65 | \$213.55 |
| Stock-based compensation  | (5.9)   | (6.7)   | (6.9)   | (7.1)   | (7.5)   | (8.9)   | (8.7)   | (9.3)   | (10.2)  | (12.7)  | (12.5)   | (12.5)   | (11.3)   |
| Amortization of acquisition intangibles                         | (0.7)   | (0.8)   | (0.8)   | (0.7)   | (0.6)   | (0.6)   | (0.5)   | (0.5)   | (0.5)   | (0.5)   | (0.5)    | (0.5)    | (0.5)    |
| Acquisition transaction costs, restructuring charges, and other | (3.0)   | (5.6)   | (2.1)   | (5.8)   | (2.5)   | (4.5)   | (4.7)   | (2.9)   | (3.4)   | (4.1)   | (11.2)   | (10.6)   | (10.0)   |
| Acquisition-related fair value adjustments and GSA accrual      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        |
| Capitalization of internally developed software costs           | 11.6    | 13.2    | 9.6     | 7.3     | 7.7     | 3.7     | 1.8     | 1.1     | 2.3     | 2.2     | 2.7      | 1.9      | 1.9      |
| <b>Non-GAAP operating expenses</b>                              | \$203.3 | \$207.7 | \$199.5 | \$200.5 | \$206.4 | \$211.7 | \$198.9 | \$198.5 | \$199.7 | \$203.0 | \$194.6  | \$200.9  | \$193.6  |

| (in millions)  | Q1'05  | Q2'05  | Q3'05  | Q4'05  | Q1'06  | Q2'06  | Q3'06  | Q4'06  | Q1'07  | Q2'07  | Q3'07  | Q4'07  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Operating income, as reported</b>                                     | \$14.2 | \$19.1 | \$18.3 | \$26.6 | \$15.8 | \$20.9 | \$22.4 | \$28.6 | \$22.1 | \$24.2 | \$24.6 | \$31.2 |
| Stock-based compensation   | -      | -      | -      | 1.5    | 3.6    | 3.5    | 3.4    | 3.7    | 3.7    | 4.5    | 4.7    | 4.7    |
| Amortization of acquisition intangibles                                  | 0.1    | 0.5    | 0.6    | 0.7    | 0.8    | 0.8    | 0.8    | 0.8    | 0.8    | 0.8    | 0.8    | 0.8    |
| Acquisition transaction costs, restructuring charges, and other          | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs | (1.3)  | (1.9)  | (4.8)  | (0.1)  | 3.9    | (0.2)  | (0.2)  | 1.0    | (0.2)  | (1.3)  | 0.5    | 1.9    |
| <b>Non-GAAP operating income</b>   | \$13.0 | \$17.7 | \$14.2 | \$28.8 | \$24.1 | \$25.0 | \$26.4 | \$34.2 | \$26.3 | \$28.2 | \$30.6 | \$38.6 |
| <i>Non-GAAP operating margin</i>   | 10.0%  | 12.6%  | 10.0%  | 18.1%  | 15.6%  | 15.6%  | 16.1%  | 18.8%  | 15.3%  | 15.7%  | 16.6%  | 18.9%  |

| (in millions)  | Q1'08  | Q2'08  | Q3'08  | Q4'08  | Q1'09   | Q2'09 | Q3'09  | Q4'09  | Q1'10  | Q2'10  | Q3'10  | Q4'10  |
|--|--------|--------|--------|--------|---------|-------|--------|--------|--------|--------|--------|--------|
| <b>Operating income, as reported</b>                                     | \$18.1 | \$27.8 | \$27.9 | \$21.9 | \$(2.5) | \$2.3 | \$10.7 | \$36.0 | \$19.5 | \$30.5 | \$31.7 | \$46.6 |
| Stock-based compensation   | 4.7    | 4.7    | 5.1    | 5.2    | 5.0     | 5.0   | 5.2    | 5.1    | 4.9    | 4.5    | 4.7    | 4.6    |
| Amortization of acquisition intangibles                                  | 1.0    | 1.1    | 1.1    | 1.0    | 1.0     | 1.0   | 1.0    | 1.0    | 0.8    | 1.0    | 1.0    | 1.0    |
| Acquisition transaction costs, restructuring charges, and other          | -      | -      | -      | -      | -       | -     | -      | -      | -      | -      | -      | -      |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | -      | -      | -       | -     | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs | 1.0    | (3.4)  | 1.7    | 1.6    | (1.0)   | (4.5) | 1.1    | 0.4    | (1.0)  | (5.3)  | (0.7)  | 1.2    |
| <b>Non-GAAP operating income</b>   | \$24.8 | \$30.3 | \$35.8 | \$29.7 | \$2.6   | \$3.8 | \$18.0 | \$42.4 | \$24.3 | \$30.8 | \$36.8 | \$53.4 |
| <i>Non-GAAP operating margin</i>   | 12.8%  | 14.4%  | 16.7%  | 14.7%  | 1.7%    | 2.5%  | 10.9%  | 21.0%  | 12.7%  | 14.5%  | 16.7%  | 21.4%  |

| (in millions)  | Q1'11  | Q2'11  | Q3'11  | Q4'11  | Q1'12  | Q2'12  | Q3'12  | Q4'12  | Q1'13  | Q2'13  | Q3'13  | Q4'13  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Operating income, as reported</b>                                     | \$36.5 | \$32.9 | \$10.8 | \$32.5 | \$24.3 | \$34.9 | \$29.9 | \$27.8 | \$19.4 | \$19.1 | \$20.5 | \$39.6 |
| Stock-based compensation   | 4.6    | 5.7    | 6.4    | 6.6    | 6.3    | 7.0    | 7.2    | 7.3    | 7.1    | 6.9    | 8.0    | 6.9    |
| Amortization of acquisition intangibles                                  | 1.1    | 1.1    | 3.0    | 2.9    | 2.9    | 2.6    | 2.6    | 2.9    | 4.0    | 3.7    | 3.6    | 3.6    |
| Acquisition transaction costs, restructuring charges, and other          | -      | 1.4    | 0.3    | 0.4    | 0.4    | 0.1    | 0.2    | 7.4    | (0.9)  | 0.5    | 0.5    | 0.7    |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | 15.9   | 1.9    | 1.3    | (0.5)  | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs | (0.6)  | (2.5)  | 1.2    | 2.6    | (0.3)  | (2.5)  | 1.7    | 2.9    | 0.8    | (1.9)  | 0.9    | (1.2)  |
| <b>Non-GAAP operating income</b>   | \$41.5 | \$38.6 | \$37.5 | \$46.9 | \$34.8 | \$41.6 | \$41.7 | \$48.3 | \$30.3 | \$28.3 | \$33.5 | \$49.6 |
| <i>Non-GAAP operating margin</i>   | 17.5%  | 15.3%  | 13.9%  | 16.8%  | 13.3%  | 14.2%  | 14.4%  | 16.1%  | 10.6%  | 9.5%   | 11.6%  | 16.5%  |

| (in millions)  | Q1'14  | Q2'14  | Q3'14  | Q4'14  | Q1'15  | Q2'15  | Q3'15  | Q4'15  | Q1'16  | Q2'16  | Q3'16  | Q4'16  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Operating income, as reported</b>                                     | \$23.8 | \$32.0 | \$34.3 | \$55.0 | \$20.1 | \$34.7 | \$32.4 | \$50.0 | \$13.8 | \$27.3 | \$29.4 | \$49.2 |
| Stock-based compensation   | 6.6    | 6.3    | 6.6    | 6.3    | 6.4    | 6.4    | 6.4    | 6.3    | 6.7    | 6.7    | 6.1    | 6.2    |
| Amortization of acquisition intangibles                                  | 3.5    | 3.5    | 3.5    | 3.5    | 3.4    | 3.4    | 3.4    | 4.1    | 4.1    | 4.1    | 2.4    | 2.5    |
| Acquisition transaction costs, restructuring charges, and other          | 0.3    | 0.3    | 0.5    | 1.1    | 0.8    | 0.2    | 0.4    | 1.2    | 0.5    | 0.5    | 0.4    | 0.3    |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | 1.6    |
| Net amortization (capitalization) of internally developed software costs | (4.7)  | (6.3)  | (1.4)  | 0.7    | 2.2    | (4.8)  | (7.1)  | (4.7)  | (3.9)  | (3.4)  | (4.1)  | (2.9)  |
| <b>Non-GAAP operating income</b>   | \$29.5 | \$35.8 | \$43.5 | \$66.5 | \$32.8 | \$39.8 | \$35.6 | \$57.0 | \$21.2 | \$35.1 | \$34.3 | \$56.9 |
| <i>Non-GAAP operating margin</i>   | 10.4%  | 11.5%  | 13.9%  | 20.0%  | 11.3%  | 13.2%  | 11.9%  | 17.1%  | 7.4%   | 11.5%  | 11.2%  | 17.3%  |

| (in millions)  | Q1'17  | Q2'17  | Q3'17  | Q4'17  | Q1'18  | Q2'18  | Q3'18  | Q4'18  | Q1'19  | Q2'19  | Q3'19  | Q4'19  | Q1'20   |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| <b>Operating income, as reported</b>                                     | \$22.3 | \$28.6 | \$37.5 | \$57.3 | \$28.1 | \$36.9 | \$46.0 | \$61.8 | \$23.4 | \$32.3 | \$65.1 | \$53.7 | \$171.8 |
| Stock-based compensation   | 6.5    | 7.3    | 7.5    | 7.8    | 8.2    | 9.7    | 9.6    | 10.1   | 11.0   | 13.6   | 13.4   | 13.4   | 12.1    |
| Amortization of acquisition intangibles                                  | 2.3    | 2.3    | 2.3    | 2.2    | 1.5    | 1.4    | 1.2    | 1.3    | 1.4    | 1.3    | 1.3    | 1.3    | 1.3     |
| Acquisition transaction costs, restructuring charges, and other          | 3.3    | 6.2    | 2.1    | 6.0    | 2.5    | 4.5    | 6.5    | 3.2    | 3.4    | 4.1    | (15.6) | 10.6   | (149.7) |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -       |
| Net amortization (capitalization) of internally developed software costs | (6.6)  | (8.0)  | (4.3)  | (2.3)  | (1.8)  | 2.8    | 4.6    | 5.5    | 4.3    | 4.3    | 4.3    | 5.1    | 5.2     |
| <b>Non-GAAP operating income</b>   | \$27.8 | \$36.5 | \$45.2 | \$70.9 | \$38.5 | \$55.3 | \$67.9 | \$82.0 | \$43.5 | \$55.7 | \$68.5 | \$84.1 | \$40.6  |
| <i>Non-GAAP operating margin</i>   | 9.3%   | 11.4%  | 14.1%  | 20.3%  | 12.3%  | 16.2%  | 19.6%  | 22.8%  | 14.0%  | 16.7%  | 20.1%  | 22.9%  | 13.1%   |

| (in millions)  | Q1'05  | Q2'05  | Q3'05  | Q4'05  | Q1'06  | Q2'06  | Q3'06  | Q4'06  | Q1'07  | Q2'07  | Q3'07  | Q4'07  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Income before income taxes, as reported</b>                           | \$14.7 | \$19.8 | \$18.9 | \$27.3 | \$16.9 | \$22.7 | \$24.7 | \$31.0 | \$24.4 | \$26.7 | \$27.3 | \$35.0 |
| Stock-based compensation   | -      | -      | -      | 1.5    | 3.6    | 3.5    | 3.4    | 3.7    | 3.7    | 4.5    | 4.7    | 4.7    |
| Amortization of acquisition intangibles                                  | 0.1    | 0.5    | 0.6    | 0.7    | 0.8    | 0.8    | 0.8    | 0.8    | 0.8    | 0.8    | 0.8    | 0.8    |
| Acquisition transaction costs, restructuring charges, and other          | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs | (1.3)  | (1.9)  | (4.8)  | (0.1)  | 3.9    | (0.2)  | (0.2)  | 1.0    | (0.2)  | (1.3)  | 0.5    | 1.9    |
| <b>Non-GAAP income before income taxes</b>                               | \$13.4 | \$18.4 | \$14.8 | \$29.5 | \$25.2 | \$26.7 | \$28.7 | \$36.6 | \$28.6 | \$30.7 | \$33.3 | \$42.4 |

| (in millions)  | Q1'08  | Q2'08  | Q3'08  | Q4'08  | Q1'09   | Q2'09 | Q3'09  | Q4'09  | Q1'10  | Q2'10  | Q3'10  | Q4'10  |
|--|--------|--------|--------|--------|---------|-------|--------|--------|--------|--------|--------|--------|
| <b>Income before income taxes, as reported</b>                           | \$21.8 | \$28.9 | \$26.4 | \$21.0 | \$(2.5) | \$4.1 | \$12.4 | \$36.1 | \$19.5 | \$29.1 | \$32.7 | \$46.9 |
| Stock-based compensation   | 4.7    | 4.7    | 5.1    | 5.2    | 5.0     | 5.0   | 5.2    | 5.1    | 4.9    | 4.5    | 4.7    | 4.6    |
| Amortization of acquisition intangibles                                  | 1.0    | 1.1    | 1.1    | 1.0    | 1.0     | 1.0   | 1.0    | 1.0    | 0.8    | 1.0    | 1.0    | 1.0    |
| Acquisition transaction costs, restructuring charges, and other          | -      | -      | -      | -      | -       | -     | -      | -      | -      | -      | -      | -      |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | -      | -      | -       | -     | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs | 1.0    | (3.4)  | 1.7    | 1.6    | (1.0)   | (4.5) | 1.1    | 0.4    | (1.0)  | (5.3)  | (0.7)  | 1.2    |
| <b>Non-GAAP income before income taxes</b>                               | \$28.5 | \$31.3 | \$34.3 | \$28.9 | \$2.6   | \$5.6 | \$19.7 | \$42.5 | \$24.3 | \$29.4 | \$37.7 | \$53.7 |

| (in millions)  | Q1'11  | Q2'11  | Q3'11  | Q4'11  | Q1'12  | Q2'12  | Q3'12  | Q4'12  | Q1'13  | Q2'13  | Q3'13  | Q4'13  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Income before income taxes, as reported</b>                           | \$37.1 | \$32.2 | \$10.3 | \$31.5 | \$23.8 | \$34.1 | \$28.9 | \$28.0 | \$18.1 | \$18.6 | \$21.4 | \$39.0 |
| Stock-based compensation   | 4.6    | 5.7    | 6.4    | 6.6    | 6.3    | 7.0    | 7.2    | 7.3    | 7.1    | 6.9    | 8.0    | 6.9    |
| Amortization of acquisition intangibles                                  | 1.1    | 1.1    | 3.2    | 3.1    | 3.0    | 2.8    | 2.8    | 3.1    | 4.1    | 3.9    | 3.7    | 3.7    |
| Acquisition transaction costs, restructuring charges, and other          | -      | 1.4    | 0.3    | 0.4    | 0.4    | 0.1    | 0.2    | 7.4    | (0.9)  | 0.5    | 0.5    | 0.7    |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | 15.9   | 1.9    | 1.3    | (0.5)  | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs | (0.6)  | (2.5)  | 1.2    | 2.6    | (0.3)  | (2.5)  | 1.7    | 2.9    | 0.8    | (1.9)  | 0.9    | (1.2)  |
| <b>Non-GAAP income before income taxes</b>                               | \$42.1 | \$37.9 | \$37.3 | \$46.1 | \$34.5 | \$41.0 | \$40.9 | \$48.7 | \$29.2 | \$28.0 | \$34.6 | \$49.2 |

| (in millions)  | Q1'14  | Q2'14  | Q3'14  | Q4'14  | Q1'15  | Q2'15  | Q3'15  | Q4'15  | Q1'16  | Q2'16  | Q3'16  | Q4'16  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Income before income taxes, as reported</b>                           | \$24.2 | \$31.9 | \$34.1 | \$53.8 | \$19.4 | \$34.5 | \$33.2 | \$44.2 | \$12.3 | \$26.3 | \$29.2 | \$46.9 |
| Stock-based compensation   | 6.6    | 6.3    | 6.6    | 6.3    | 6.4    | 6.4    | 6.4    | 6.3    | 6.7    | 6.7    | 6.1    | 6.2    |
| Amortization of acquisition intangibles                                  | 3.7    | 3.7    | 3.7    | 3.6    | 3.5    | 3.5    | 3.5    | 4.2    | 4.1    | 4.1    | 2.4    | 2.5    |
| Acquisition transaction costs, restructuring charges, and other          | 0.3    | 0.3    | 0.5    | 1.1    | 0.8    | 0.2    | 0.4    | 5.3    | 3.0    | 0.5    | 0.4    | 0.3    |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | 1.6    |
| Net amortization (capitalization) of internally developed software costs | (4.7)  | (6.3)  | (1.4)  | 0.7    | 2.2    | (4.8)  | (7.1)  | (4.7)  | (3.9)  | (3.4)  | (4.1)  | (2.9)  |
| <b>Non-GAAP income before income taxes</b>                               | \$30.0 | \$35.9 | \$43.5 | \$65.4 | \$32.3 | \$39.8 | \$36.5 | \$55.4 | \$22.2 | \$34.1 | \$34.1 | \$54.6 |

| (in millions)  | Q1'17  | Q2'17  | Q3'17  | Q4'17  | Q1'18  | Q2'18  | Q3'18  | Q4'18  | Q1'19  | Q2'19  | Q3'19  | Q4'19  | Q1'20   |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| <b>Income before income taxes, as reported</b>                           | \$23.2 | \$29.4 | \$38.1 | \$56.7 | \$29.6 | \$35.0 | \$48.4 | \$63.5 | \$26.0 | \$32.9 | \$67.4 | \$54.3 | \$172.4 |
| Stock-based compensation   | 6.5    | 7.3    | 7.5    | 7.8    | 8.2    | 9.7    | 9.6    | 10.1   | 11.0   | 13.6   | 13.4   | 13.4   | 12.1    |
| Amortization of acquisition intangibles                                  | 2.3    | 2.3    | 2.3    | 2.2    | 1.5    | 1.4    | 1.2    | 1.3    | 1.4    | 1.5    | 1.5    | 1.4    | 1.4     |
| Acquisition transaction costs, restructuring charges, and other          | 3.3    | 6.2    | 2.1    | 6.0    | 2.5    | 5.2    | 6.5    | 3.2    | 3.4    | 4.1    | (15.6) | 10.6   | (149.6) |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -       |
| Net amortization (capitalization) of internally developed software costs | (6.6)  | (8.0)  | (4.3)  | (2.3)  | (1.8)  | 2.8    | 4.6    | 5.5    | 4.3    | 4.3    | 4.3    | 5.1    | 5.2     |
| <b>Non-GAAP income before income taxes</b>                               | \$28.6 | \$37.2 | \$45.8 | \$70.3 | \$39.9 | \$54.1 | \$70.3 | \$83.6 | \$46.1 | \$56.4 | \$70.9 | \$84.9 | \$41.4  |

| (in millions)  | Q1'05 | Q2'05 | Q3'05 | Q4'05 | Q1'06 | Q2'06 | Q3'06 | Q4'06 | Q1'07 | Q2'07 | Q3'07 | Q4'07    |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|
| <b>Provision for income taxes, as reported</b>                           | \$3.5 | \$4.7 | \$4.5 | \$6.4 | \$4.3 | \$5.6 | \$6.1 | \$6.6 | \$5.4 | \$6.0 | \$5.7 | \$(10.7) |
| Stock-based compensation   | -     | -     | -     | 0.4   | 0.5   | 0.6   | 0.6   | 0.7   | 0.7   | 0.9   | 1.0   | 1.1      |
| Amortization of acquisition intangibles                                  | 0.0   | 0.1   | 0.1   | 0.2   | 0.3   | 0.3   | 0.3   | 0.3   | 0.3   | 0.2   | 0.2   | 0.2      |
| Acquisition transaction costs, restructuring charges, and other          | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -        |
| Acquisition-related fair value adjustments and GSA accrual               | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -        |
| Tax reform charges   | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -        |
| Net amortization (capitalization) of internally developed software costs | (0.5) | (0.6) | (1.7) | (0.0) | 1.4   | (0.1) | (0.1) | 0.4   | (0.1) | (0.4) | 0.2   | 0.7      |
| <b>Non-GAAP provision for income taxes</b>                               | \$3.1 | \$4.2 | \$3.0 | \$6.9 | \$6.5 | \$6.4 | \$6.9 | \$7.9 | \$6.3 | \$6.7 | \$7.2 | \$(8.7)  |

| (in millions)  | Q1'08 | Q2'08 | Q3'08 | Q4'08 | Q1'09   | Q2'09   | Q3'09 | Q4'09  | Q1'10 | Q2'10 | Q3'10 | Q4'10  |
|--|-------|-------|-------|-------|---------|---------|-------|--------|-------|-------|-------|--------|
| <b>Provision for income taxes, as reported</b>                           | \$4.2 | \$4.2 | \$3.2 | \$1.7 | \$(2.8) | \$(0.3) | \$2.5 | \$33.7 | \$1.1 | \$4.5 | \$4.5 | \$8.8  |
| Stock-based compensation   | 1.1   | 1.1   | 1.4   | 1.0   | 3.0     | 1.9     | 0.4   | (1.5)  | 1.5   | 1.6   | 1.3   | 1.5    |
| Amortization of acquisition intangibles                                  | 0.3   | 0.3   | 0.3   | 0.3   | 0.3     | 0.3     | 0.3   | 0.3    | 0.3   | 0.3   | 0.3   | 0.3    |
| Acquisition transaction costs, restructuring charges, and other          | -     | -     | -     | -     | -       | -       | -     | -      | -     | -     | -     | -      |
| Acquisition-related fair value adjustments and GSA accrual               | -     | -     | -     | -     | -       | -       | -     | -      | -     | -     | -     | -      |
| Tax reform charges   | -     | -     | -     | -     | -       | -       | -     | -      | -     | -     | -     | -      |
| Net amortization (capitalization) of internally developed software costs | 0.3   | (1.2) | 0.6   | 0.6   | (0.3)   | (1.6)   | 0.4   | 0.1    | (0.3) | (1.8) | (0.2) | 0.4    |
| <b>Non-GAAP provision for income taxes</b>                               | \$5.9 | \$4.4 | \$5.5 | \$3.6 | \$0.2   | \$0.3   | \$3.6 | \$32.6 | \$2.6 | \$4.6 | \$5.9 | \$11.1 |

| (in millions)  | Q1'11 | Q2'11 | Q3'11   | Q4'11  | Q1'12 | Q2'12 | Q3'12 | Q4'12  | Q1'13   | Q2'13 | Q3'13  | Q4'13  |
|--|-------|-------|---------|--------|-------|-------|-------|--------|---------|-------|--------|--------|
| <b>Provision for income taxes, as reported</b>                           | \$6.6 | \$5.7 | \$(2.4) | \$7.2  | \$5.1 | \$7.7 | \$4.6 | \$7.3  | \$(0.5) | \$4.2 | \$5.7  | \$7.2  |
| Stock-based compensation   | 1.8   | 2.1   | 0.8     | 2.0    | 1.5   | 1.9   | 2.0   | 2.2    | 1.8     | 1.9   | 2.9    | 3.2    |
| Amortization of acquisition intangibles                                  | 0.4   | 0.4   | 1.0     | 1.0    | 1.0   | 0.9   | 0.9   | 1.0    | 1.4     | 1.3   | 1.2    | 1.2    |
| Acquisition transaction costs, restructuring charges, and other          | -     | 0.1   | 0.1     | 0.1    | 0.1   | 0.0   | 0.1   | 0.1    | 0.1     | 0.2   | 0.2    | 0.1    |
| Acquisition-related fair value adjustments and GSA accrual               | -     | -     | 5.6     | 0.7    | 0.4   | (0.2) | -     | -      | -       | -     | -      | -      |
| Tax reform charges   | -     | -     | -       | -      | -     | -     | -     | -      | -       | -     | -      | -      |
| Net amortization (capitalization) of internally developed software costs | (0.2) | (0.9) | 0.4     | 0.9    | (0.1) | (0.9) | 0.6   | 1.0    | 0.3     | (0.7) | 0.3    | (0.4)  |
| <b>Non-GAAP provision for income taxes</b>                               | \$8.6 | \$7.3 | \$5.5   | \$12.0 | \$8.1 | \$9.4 | \$8.1 | \$11.6 | \$3.1   | \$6.9 | \$10.2 | \$11.4 |

| (in millions)  | Q1'14 | Q2'14 | Q3'14   | Q4'14  | Q1'15 | Q2'15  | Q3'15  | Q4'15  | Q1'16 | Q2'16 | Q3'16 | Q4'16  |
|--|-------|-------|---------|--------|-------|--------|--------|--------|-------|-------|-------|--------|
| <b>Provision for income taxes, as reported</b>                           | \$5.4 | \$7.4 | \$(5.6) | \$10.4 | \$4.4 | \$9.5  | \$10.0 | \$12.1 | \$3.0 | \$6.5 | \$4.7 | \$17.7 |
| Stock-based compensation   | 1.8   | 1.8   | 2.3     | 1.5    | 1.6   | 1.9    | 1.9    | 1.9    | 2.1   | 2.0   | 2.1   | 1.1    |
| Amortization of acquisition intangibles                                  | 1.2   | 1.2   | 1.2     | 1.2    | 1.2   | 1.2    | 1.2    | 1.4    | (0.2) | (0.2) | (0.9) | (0.9)  |
| Acquisition transaction costs, restructuring charges, and other          | 0.1   | 0.1   | 0.2     | 0.3    | 0.2   | 0.1    | 0.1    | 1.5    | 1.0   | 0.2   | 0.2   | 0.1    |
| Acquisition-related fair value adjustments and GSA accrual               | -     | -     | -       | -      | -     | -      | -      | -      | -     | -     | -     | 0.6    |
| Tax reform charges   | -     | -     | -       | -      | -     | -      | -      | -      | -     | -     | -     | -      |
| Net amortization (capitalization) of internally developed software costs | (1.7) | (2.2) | (0.5)   | 0.2    | 0.8   | (1.7)  | (2.5)  | (1.6)  | (1.4) | (1.2) | (1.4) | (1.0)  |
| <b>Non-GAAP provision for income taxes</b>                               | \$6.9 | \$8.3 | \$(2.4) | \$13.6 | \$8.2 | \$11.0 | \$10.7 | \$15.1 | \$4.5 | \$7.2 | \$4.7 | \$17.6 |

| (in millions)  | Q1'17 | Q2'17 | Q3'17 | Q4'17  | Q1'18 | Q2'18 | Q3'18  | Q4'18  | Q1'19 | Q2'19  | Q3'19  | Q4'19   | Q1'20  |
|--|-------|-------|-------|--------|-------|-------|--------|--------|-------|--------|--------|---------|--------|
| <b>Provision for income taxes, as reported</b>                           | \$5.0 | \$4.2 | \$4.7 | \$81.0 | \$5.3 | \$3.9 | \$5.2  | \$6.9  | \$2.8 | \$4.2  | \$15.8 | \$(4.3) | \$39.7 |
| Stock-based compensation   | 1.7   | 3.3   | 2.4   | 2.9    | 1.7   | 3.0   | 1.5    | 1.7    | 1.8   | 3.9    | 2.1    | 1.4     | 1.5    |
| Amortization of acquisition intangibles                                  | 0.6   | 0.6   | 0.5   | 0.5    | 0.2   | 0.2   | 0.1    | 0.2    | 0.2   | 0.2    | 0.2    | 0.1     | 0.2    |
| Acquisition transaction costs, restructuring charges, and other          | 1.1   | 1.9   | 0.7   | 1.8    | 0.6   | 1.6   | 1.8    | (0.2)  | 0.8   | 1.0    | (3.1)  | 13.5    | (34.8) |
| Acquisition-related fair value adjustments and GSA accrual               | -     | -     | -     | -      | -     | -     | -      | -      | -     | -      | -      | -       | -      |
| Tax reform charges   | -     | -     | -     | (69.9) | -     | -     | 1.1    | 3.1    | -     | -      | (2.8)  | -       | -      |
| Net amortization (capitalization) of internally developed software costs | (2.3) | (2.8) | (1.5) | (0.8)  | (0.4) | 0.6   | 1.0    | 1.2    | 0.9   | 0.9    | 0.9    | 1.1     | 1.1    |
| <b>Non-GAAP provision for income taxes</b>                               | \$6.0 | \$7.2 | \$6.9 | \$15.5 | \$7.4 | \$9.3 | \$10.7 | \$12.8 | \$6.5 | \$10.2 | \$13.1 | \$11.8  | \$7.7  |

| (in millions)  | Q1'05  | Q2'05  | Q3'05  | Q4'05  | Q1'06  | Q2'06  | Q3'06  | Q4'06  | Q1'07  | Q2'07  | Q3'07  | Q4'07  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Net income, as reported</b>   | \$11.1 | \$15.0 | \$14.4 | \$21.0 | \$12.6 | \$17.0 | \$18.7 | \$24.4 | \$19.0 | \$20.8 | \$21.5 | \$45.7 |
| Stock-based compensation, net of tax   | -      | -      | -      | 1.2    | 3.0    | 2.9    | 2.8    | 3.0    | 2.9    | 3.5    | 3.6    | 3.6    |
| Amortization of acquisition intangibles, net of tax                                  | 0.1    | 0.4    | 0.5    | 0.6    | 0.5    | 0.5    | 0.6    | 0.6    | 0.5    | 0.6    | 0.6    | 0.6    |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs, net of tax | (0.9)  | (1.2)  | (3.1)  | (0.0)  | 2.6    | (0.1)  | (0.1)  | 0.7    | (0.2)  | (0.8)  | 0.3    | 1.2    |
| Tax reform charges   | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| <b>Non-GAAP net income</b>   | \$10.4 | \$14.2 | \$11.8 | \$22.7 | \$18.7 | \$20.3 | \$21.9 | \$28.7 | \$22.4 | \$24.0 | \$26.1 | \$51.1 |

| (in millions)  | Q1'08  | Q2'08  | Q3'08  | Q4'08  | Q1'09 | Q2'09 | Q3'09  | Q4'09 | Q1'10  | Q2'10  | Q3'10  | Q4'10  |
|--|--------|--------|--------|--------|-------|-------|--------|-------|--------|--------|--------|--------|
| <b>Net income, as reported</b>   | \$17.6 | \$24.7 | \$23.2 | \$19.3 | \$0.3 | \$4.4 | \$9.9  | \$2.4 | \$18.4 | \$24.6 | \$28.1 | \$38.0 |
| Stock-based compensation, net of tax   | 3.6    | 3.6    | 3.7    | 4.2    | 2.0   | 3.1   | 4.8    | 6.6   | 3.4    | 3.0    | 3.4    | 3.1    |
| Amortization of acquisition intangibles, net of tax                                  | 0.7    | 0.8    | 0.8    | 0.7    | 0.7   | 0.7   | 0.7    | 0.7   | 0.6    | 0.7    | 0.7    | 0.7    |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | -      | -      | -      | -      | -     | -     | -      | -     | -      | -      | -      | -      |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -      | -      | -     | -     | -      | -     | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs, net of tax | 0.6    | (2.2)  | 1.1    | 1.1    | (0.6) | (2.9) | 0.7    | 0.3   | (0.6)  | (3.4)  | (0.4)  | 0.8    |
| Tax reform charges   | -      | -      | -      | -      | -     | -     | -      | -     | -      | -      | -      | -      |
| <b>Non-GAAP net income</b>   | \$22.6 | \$26.9 | \$28.8 | \$25.3 | \$2.5 | \$5.4 | \$16.1 | \$9.9 | \$21.7 | \$24.8 | \$31.8 | \$42.6 |

| (in millions)  | Q1'11  | Q2'11  | Q3'11  | Q4'11  | Q1'12  | Q2'12  | Q3'12  | Q4'12  | Q1'13  | Q2'13  | Q3'13  | Q4'13  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Net income, as reported</b>   | \$30.5 | \$26.5 | \$12.7 | \$24.3 | \$18.6 | \$26.4 | \$24.3 | \$20.7 | \$18.6 | \$14.4 | \$15.8 | \$31.7 |
| Stock-based compensation, net of tax   | 2.8    | 3.6    | 5.5    | 4.5    | 4.8    | 5.1    | 5.2    | 5.1    | 5.3    | 5.0    | 5.1    | 3.7    |
| Amortization of acquisition intangibles, net of tax                                  | 0.7    | 0.7    | 2.2    | 2.1    | 2.1    | 1.9    | 1.9    | 2.1    | 2.8    | 2.6    | 2.5    | 2.5    |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | -      | 1.4    | 0.2    | 0.3    | 0.3    | 0.1    | 0.1    | 7.3    | (1.1)  | 0.3    | 0.3    | 0.6    |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | 10.4   | 1.2    | 0.8    | (0.3)  | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs, net of tax | (0.4)  | (1.6)  | 0.8    | 1.7    | (0.2)  | (1.6)  | 1.1    | 1.9    | 0.5    | (1.2)  | 0.6    | (0.8)  |
| Tax reform charges   | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| <b>Non-GAAP net income</b>   | \$33.5 | \$30.6 | \$31.8 | \$34.2 | \$26.4 | \$31.6 | \$32.7 | \$37.1 | \$26.2 | \$21.1 | \$24.3 | \$37.8 |

| (in millions)  | Q1'14  | Q2'14  | Q3'14  | Q4'14  | Q1'15  | Q2'15  | Q3'15  | Q4'15  | Q1'16  | Q2'16  | Q3'16  | Q4'16  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Net income, as reported</b>   | \$18.7 | \$24.5 | \$39.7 | \$43.4 | \$15.0 | \$24.9 | \$23.2 | \$32.1 | \$9.3  | \$19.8 | \$24.5 | \$29.2 |
| Stock-based compensation, net of tax   | 4.7    | 4.5    | 4.3    | 4.8    | 4.8    | 4.4    | 4.5    | 4.5    | 4.6    | 4.7    | 4.0    | 5.1    |
| Amortization of acquisition intangibles, net of tax                                  | 2.5    | 2.5    | 2.5    | 2.4    | 2.3    | 2.4    | 2.4    | 2.8    | 4.3    | 4.3    | 3.2    | 3.4    |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | 0.2    | 0.2    | 0.3    | 0.8    | 0.5    | 0.2    | 0.3    | 3.9    | 2.0    | 0.3    | 0.3    | 0.2    |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | 1.0    |
| Net amortization (capitalization) of internally developed software costs, net of tax | (3.1)  | (4.1)  | (0.9)  | 0.4    | 1.4    | (3.1)  | (4.6)  | (3.0)  | (2.5)  | (2.2)  | (2.7)  | (1.9)  |
| Tax reform charges   | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| <b>Non-GAAP net income</b>   | \$23.0 | \$27.6 | \$45.9 | \$51.8 | \$24.1 | \$28.8 | \$25.8 | \$40.3 | \$17.7 | \$26.9 | \$29.4 | \$36.9 |

| (in millions)  | Q1'17  | Q2'17  | Q3'17  | Q4'17    | Q1'18  | Q2'18  | Q3'18  | Q4'18  | Q1'19  | Q2'19  | Q3'19  | Q4'19  | Q1'20   |
|--|--------|--------|--------|----------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| <b>Net income, as reported</b>   | \$18.1 | \$25.2 | \$33.4 | \$(24.3) | \$24   | \$31.1 | \$43.2 | \$56.5 | \$23.2 | \$28.7 | \$51.6 | \$58.6 | \$132.7 |
| Stock-based compensation, net of tax   | 4.8    | 4.0    | 5.2    | 4.9      | 6.5    | 6.8    | 8.1    | 8.4    | 9.2    | 9.7    | 11.3   | 12.0   | 10.6    |
| Amortization of acquisition intangibles, net of tax                                  | 1.8    | 1.8    | 1.8    | 1.7      | 1.3    | 1.2    | 1.1    | 1.2    | 1.2    | 1.3    | 1.3    | 1.3    | 1.2     |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | 2.2    | 4.3    | 1.4    | 4.2      | 1.9    | 3.6    | 4.7    | 3.4    | 2.6    | 3.1    | (12.5) | (2.9)  | (114.8) |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -      | -        | -      | -      | -      | -      | -      | -      | -      | -      | -       |
| Net amortization (capitalization) of internally developed software costs, net of tax | (4.3)  | (5.2)  | (2.8)  | (1.5)    | (1.5)  | 2.2    | 3.6    | 4.3    | 3.4    | 3.4    | 3.4    | 4.0    | 4.1     |
| Tax reform charges   | -      | -      | -      | 69.9     | -      | -      | (1.1)  | (3.1)  | -      | -      | 2.8    | -      | -       |
| <b>Non-GAAP net income</b>   | \$22.6 | \$30.1 | \$39.0 | \$54.9   | \$32.5 | \$44.8 | \$59.6 | \$70.9 | \$39.6 | \$46.2 | \$57.7 | \$73.1 | \$33.7  |

|  | Q1'05  | Q2'05  | Q3'05  | Q4'05  | Q1'06  | Q2'06  | Q3'06  | Q4'06  | Q1'07  | Q2'07  | Q3'07  | Q4'07  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Diluted earnings per share (EPS), as reported</b>                                 | \$0.09 | \$0.12 | \$0.12 | \$0.17 | \$0.10 | \$0.14 | \$0.15 | \$0.20 | \$0.16 | \$0.17 | \$0.18 | \$0.38 |
| Stock-based compensation, net of tax   | -      | -      | -      | 0.01   | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   | 0.03   | 0.03   | 0.03   |
| Amortization of acquisition intangibles, net of tax                                  | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | 0.01   |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs, net of tax | (0.01) | (0.01) | (0.03) | -      | 0.02   | -      | -      | 0.01   | -      | (0.01) | -      | 0.01   |
| Tax reform charges   | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| <b>Non-GAAP diluted EPS</b>  | \$0.08 | \$0.12 | \$0.10 | \$0.19 | \$0.15 | \$0.17 | \$0.18 | \$0.23 | \$0.18 | \$0.20 | \$0.22 | \$0.42 |
| <b>Diluted Weighted Average Shares Outstanding (millions)</b>                        | 122.9  | 120.3  | 120.9  | 121.2  | 122.4  | 122.5  | 121.9  | 122.3  | 121.8  | 121.2  | 121.3  | 121.7  |

|  | Q1'08  | Q2'08  | Q3'08  | Q4'08  | Q1'09  | Q2'09  | Q3'09  | Q4'09  | Q1'10  | Q2'10  | Q3'10  | Q4'10  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Diluted earnings per share (EPS), as reported</b>                                 | \$0.15 | \$0.21 | \$0.19 | \$0.16 | \$0.00 | \$0.04 | \$0.08 | \$0.02 | \$0.16 | \$0.21 | \$0.24 | \$0.32 |
| Stock-based compensation, net of tax   | 0.03   | 0.03   | 0.03   | 0.04   | 0.02   | 0.03   | 0.04   | 0.06   | 0.03   | 0.02   | 0.03   | 0.03   |
| Amortization of acquisition intangibles, net of tax                                  | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs, net of tax | 0.01   | (0.02) | 0.01   | 0.01   | (0.01) | (0.02) | 0.01   | -      | (0.01) | (0.03) | -      | 0.01   |
| Tax reform charges   | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| <b>Non-GAAP diluted EPS</b>  | \$0.19 | \$0.23 | \$0.24 | \$0.21 | \$0.02 | \$0.05 | \$0.14 | \$0.08 | \$0.18 | \$0.21 | \$0.27 | \$0.36 |
| <b>Diluted Weighted Average Shares Outstanding (millions)</b>                        | 119.7  | 119.3  | 119.8  | 117.8  | 116.2  | 116.7  | 117.2  | 117.5  | 117.7  | 118.5  | 118.3  | 119.0  |

|  | Q1'11  | Q2'11  | Q3'11  | Q4'11  | Q1'12  | Q2'12  | Q3'12  | Q4'12  | Q1'13  | Q2'13  | Q3'13  | Q4'13  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Diluted earnings per share (EPS), as reported</b>                                 | \$0.25 | \$0.22 | \$0.11 | \$0.20 | \$0.15 | \$0.22 | \$0.20 | \$0.17 | \$0.15 | \$0.12 | \$0.13 | \$0.25 |
| Stock-based compensation, net of tax   | 0.02   | 0.03   | 0.05   | 0.04   | 0.04   | 0.04   | 0.04   | 0.04   | 0.04   | 0.04   | 0.04   | 0.03   |
| Amortization of acquisition intangibles, net of tax                                  | 0.01   | 0.01   | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | -      | 0.01   | -      | -      | -      | -      | -      | 0.06   | (0.01) | -      | -      | -      |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | 0.09   | 0.01   | 0.01   | -      | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs, net of tax | -      | (0.01) | 0.01   | 0.01   | -      | (0.01) | 0.01   | 0.02   | -      | (0.01) | -      | (0.01) |
| Tax reform charges   | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| <b>Non-GAAP diluted EPS</b>  | \$0.28 | \$0.25 | \$0.26 | \$0.28 | \$0.22 | \$0.26 | \$0.27 | \$0.30 | \$0.21 | \$0.17 | \$0.19 | \$0.30 |
| <b>Diluted Weighted Average Shares Outstanding (millions)</b>                        | 120.4  | 121.2  | 121.1  | 121.5  | 122.0  | 122.8  | 123.1  | 123.4  | 124.4  | 125.3  | 125.6  | 126.2  |

|  | Q1'14  | Q2'14  | Q3'14  | Q4'14  | Q1'15  | Q2'15  | Q3'15  | Q4'15  | Q1'16  | Q2'16  | Q3'16  | Q4'16  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Diluted earnings per share (EPS), as reported</b>                                 | \$0.15 | \$0.19 | \$0.31 | \$0.34 | \$0.12 | \$0.19 | \$0.18 | \$0.25 | \$0.07 | \$0.15 | \$0.19 | \$0.23 |
| Stock-based compensation, net of tax   | 0.04   | 0.04   | 0.03   | 0.04   | 0.04   | 0.03   | 0.03   | 0.03   | 0.04   | 0.04   | 0.03   | 0.04   |
| Amortization of acquisition intangibles, net of tax                                  | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   | 0.02   | 0.03   | 0.03   | 0.03   | 0.03   |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | -      | -      | -      | 0.01   | -      | -      | -      | 0.03   | 0.02   | -      | -      | -      |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | 0.01   |
| Net amortization (capitalization) of internally developed software costs, net of tax | (0.02) | (0.03) | (0.01) | -      | 0.01   | (0.02) | (0.04) | (0.02) | (0.02) | (0.02) | (0.02) | (0.01) |
| Tax reform charges   | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| <b>Non-GAAP diluted EPS</b>  | \$0.18 | \$0.22 | \$0.36 | \$0.40 | \$0.19 | \$0.22 | \$0.20 | \$0.32 | \$0.14 | \$0.21 | \$0.23 | \$0.29 |
| <b>Diluted Weighted Average Shares Outstanding (millions)</b>                        | 126.7  | 127.5  | 127.9  | 128.2  | 128.7  | 129.3  | 128.2  | 127.8  | 128.1  | 128.7  | 129.0  | 129.5  |

|  | Q1'17  | Q2'17  | Q3'17  | Q4'17    | Q1'18  | Q2'18  | Q3'18  | Q4'18  | Q1'19  | Q2'19  | Q3'19  | Q4'19  | Q1'20  |
|--|--------|--------|--------|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Diluted earnings per share (EPS), as reported</b>                                 | \$0.14 | \$0.19 | \$0.25 | \$(0.18) | \$0.18 | \$0.23 | \$0.32 | \$0.42 | \$0.17 | \$0.22 | \$0.39 | \$0.45 | \$1.01 |
| Stock-based compensation, net of tax   | 0.04   | 0.03   | 0.04   | 0.04     | 0.05   | 0.05   | 0.06   | 0.06   | 0.07   | 0.07   | 0.09   | 0.09   | 0.08   |
| Amortization of acquisition intangibles, net of tax                                  | 0.01   | 0.01   | 0.01   | 0.01     | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   | 0.01   |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | 0.02   | 0.04   | 0.01   | 0.03     | 0.01   | 0.03   | 0.04   | 0.03   | 0.02   | 0.02   | (0.09) | (0.02) | (0.87) |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -      | -        | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| Net amortization (capitalization) of internally developed software costs, net of tax | (0.03) | (0.04) | (0.02) | (0.01)   | (0.01) | 0.02   | 0.03   | 0.03   | 0.03   | 0.03   | 0.03   | 0.03   | 0.03   |
| Tax reform charges   | -      | -      | -      | 0.53     | -      | -      | (0.01) | (0.02) | -      | -      | 0.02   | -      | -      |
| <b>Non-GAAP diluted EPS</b>  | \$0.17 | \$0.23 | \$0.30 | \$0.42   | \$0.25 | \$0.34 | \$0.45 | \$0.53 | \$0.30 | \$0.35 | \$0.44 | \$0.56 | \$0.26 |
| <b>Diluted Weighted Average Shares Outstanding (millions)</b>                        | 130.1  | 131.1  | 131.6  | 132.1    | 132.6  | 133.1  | 133.2  | 133.6  | 133.4  | 133.0  | 131.9  | 131.4  | 131.4  |



| (in millions)  | Q1'05   | Q2'05   | Q3'05   | Q4'05   | Q1'06   | Q2'06   | Q3'06   | Q4'06   | Q1'07   | Q2'07   | Q3'07   | Q4'07   |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Net sales, as reported</b>                              | \$129.7 | \$140.8 | \$141.6 | \$159.7 | \$154.8 | \$160.1 | \$164.1 | \$181.5 | \$171.6 | \$179.5 | \$184.4 | \$204.8 |
| Acquisition-related fair value adjustments and GSA accrual | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| <b>Non-GAAP net sales</b>                                  | \$129.7 | \$140.8 | \$141.6 | \$159.7 | \$154.8 | \$160.1 | \$164.1 | \$181.5 | \$171.6 | \$179.5 | \$184.4 | \$204.8 |
| <i>Non-GAAP Net Income as % of Sales</i>                   | 8.0%    | 10.1%   | 8.3%    | 14.2%   | 12.1%   | 12.7%   | 13.3%   | 15.8%   | 13.0%   | 13.4%   | 14.2%   | 25.0%   |

| (in millions)  | Q1'08   | Q2'08   | Q3'08   | Q4'08   | Q1'09   | Q2'09   | Q3'09   | Q4'09   | Q1'10   | Q2'10   | Q3'10   | Q4'10   |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Net sales, as reported</b>                              | \$192.9 | \$210.5 | \$215.0 | \$202.1 | \$157.8 | \$152.2 | \$165.0 | \$201.6 | \$191.1 | \$211.7 | \$220.4 | \$250.0 |
| Acquisition-related fair value adjustments and GSA accrual | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| <b>Non-GAAP net sales</b>                                  | \$192.9 | \$210.5 | \$215.0 | \$202.1 | \$157.8 | \$152.2 | \$165.0 | \$201.6 | \$191.1 | \$211.7 | \$220.4 | \$250.0 |
| <i>Non-GAAP Net Income as % of Sales</i>                   | 11.7%   | 12.8%   | 13.4%   | 12.5%   | 1.6%    | 3.5%    | 9.8%    | 4.9%    | 11.3%   | 11.7%   | 14.4%   | 17.0%   |

| (in millions)  | Q1'11   | Q2'11   | Q3'11   | Q4'11   | Q1'12   | Q2'12   | Q3'12   | Q4'12   | Q1'13   | Q2'13   | Q3'13   | Q4'13   |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Net sales, as reported</b>                              | \$237.8 | \$253.3 | \$255.0 | \$278.1 | \$261.1 | \$292.3 | \$290.0 | \$300.3 | \$286.5 | \$296.1 | \$289.1 | \$300.8 |
| Acquisition-related fair value adjustments and GSA accrual | -       | -       | 15.9    | 1.9     | 1.3     | (0.5)   | -       | -       | -       | -       | -       | -       |
| <b>Non-GAAP net sales</b>                                  | \$237.8 | \$253.3 | \$270.9 | \$280.0 | \$262.4 | \$291.8 | \$290.0 | \$300.3 | \$286.5 | \$296.1 | \$289.1 | \$300.8 |
| <i>Non-GAAP Net Income as % of Sales</i>                   | 14.1%   | 12.1%   | 12.5%   | 12.3%   | 10.1%   | 10.8%   | 11.3%   | 12.4%   | 9.1%    | 7.1%    | 8.4%    | 12.6%   |

| (in millions)  | Q1'14   | Q2'14   | Q3'14   | Q4'14   | Q1'15   | Q2'15   | Q3'15   | Q4'15   | Q1'16   | Q2'16   | Q3'16   | Q4'16   |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Net sales, as reported</b>                              | \$284.7 | \$312.7 | \$313.7 | \$332.8 | \$289.5 | \$301.8 | \$299.8 | \$334.3 | \$287.2 | \$306.1 | \$306.4 | \$328.5 |
| Acquisition-related fair value adjustments and GSA accrual | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | 0.9     |
| <b>Non-GAAP net sales</b>                                  | \$284.7 | \$312.7 | \$313.7 | \$332.8 | \$289.5 | \$301.8 | \$299.8 | \$334.3 | \$287.2 | \$306.1 | \$306.4 | \$329.4 |
| <i>Non-GAAP Net Income as % of Sales</i>                   | 8.1%    | 8.8%    | 14.6%   | 15.6%   | 8.3%    | 9.5%    | 8.6%    | 12.0%   | 6.2%    | 8.8%    | 9.6%    | 11.2%   |

| (in millions)  | Q1'17   | Q2'17   | Q3'17   | Q4'17   | Q1'18   | Q2'18   | Q3'18   | Q4'18   | Q1'19   | Q2'19   | Q3'19   | Q4'19   | Q1'20   |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Net sales, as reported</b>                              | \$300.1 | \$318.6 | \$320.9 | \$349.8 | \$311.9 | \$341.0 | \$346.1 | \$360.1 | \$311.1 | \$334.2 | \$340.4 | \$367.5 | \$309.4 |
| Acquisition-related fair value adjustments and GSA accrual | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| <b>Non-GAAP net sales</b>                                  | \$300.1 | \$318.6 | \$320.9 | \$349.8 | \$311.9 | \$341.0 | \$346.1 | \$360.1 | \$311.1 | \$334.2 | \$340.4 | \$367.5 | \$309.4 |
| <i>Non-GAAP Net Income as % of Sales</i>                   | 7.5%    | 9.4%    | 12.1%   | 15.7%   | 10.4%   | 13.2%   | 17.2%   | 19.7%   | 12.7%   | 13.8%   | 17.0%   | 19.9%   | 10.9%   |

| (in millions)   | Q1'05  | Q2'05  | Q3'05  | Q4'05  | Q1'06  | Q2'06  | Q3'06  | Q4'06  | Q1'07  | Q2'07  | Q3'07  | Q4'07  |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Net cash provided by operating activities, as reported</b> | \$14.5 | \$20.6 | \$31.7 | \$21.3 | \$14.2 | \$21.9 | \$35.3 | \$26.5 | \$30.5 | \$39.7 | \$43.5 | \$33.7 |
| Capital expenditures  | (4.5)  | (7.5)  | (1.3)  | (2.1)  | (2.7)  | (3.8)  | (4.4)  | (7.7)  | (6.2)  | (5.5)  | (6.4)  | (6.8)  |
| <b>Non-GAAP Free cash flow</b>                                | \$10.0 | \$13.1 | \$30.4 | \$19.2 | \$11.5 | \$18.1 | \$31.0 | \$18.8 | \$24.3 | \$34.2 | \$37.1 | \$27.0 |

| (in millions)   | Q1'08  | Q2'08  | Q3'08  | Q4'08  | Q1'09  | Q2'09  | Q3'09  | Q4'09  | Q1'10  | Q2'10  | Q3'10  | Q4'10  |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Net cash provided by operating activities, as reported</b> | \$27.6 | \$40.8 | \$37.6 | \$15.9 | \$24.8 | \$33.2 | \$32.4 | \$45.3 | \$41.6 | \$30.1 | \$46.0 | \$27.3 |
| Capital expenditures  | (2.2)  | (10.2) | (8.7)  | (4.7)  | (3.0)  | (4.7)  | (4.6)  | (8.5)  | (5.3)  | (4.7)  | (4.4)  | (14.0) |
| <b>Non-GAAP Free cash flow</b>                                | \$25.4 | \$30.6 | \$28.9 | \$11.2 | \$21.8 | \$28.5 | \$27.7 | \$36.8 | \$36.3 | \$25.4 | \$41.6 | \$13.3 |

| (in millions)   | Q1'11  | Q2'11  | Q3'11  | Q4'11  | Q1'12  | Q2'12    | Q3'12  | Q4'12  | Q1'13  | Q2'13  | Q3'13  | Q4'13  |
|---|--------|--------|--------|--------|--------|----------|--------|--------|--------|--------|--------|--------|
| <b>Net cash provided by operating activities, as reported</b> | \$41.6 | \$31.7 | \$43.2 | \$53.4 | \$33.5 | \$8.3    | \$48.5 | \$42.3 | \$20.5 | \$23.9 | \$50.3 | \$74.8 |
| Capital expenditures  | (9.6)  | (13.5) | (17.3) | (14.5) | (9.1)  | (19.9)   | (23.5) | (36.6) | (19.1) | (14.1) | (7.6)  | (7.0)  |
| <b>Non-GAAP Free cash flow</b>                                | \$32.1 | \$18.2 | \$25.9 | \$38.9 | \$24.5 | \$(11.6) | \$24.9 | \$5.7  | \$1.4  | \$9.9  | \$42.7 | \$67.8 |

| (in millions)   | Q1'14  | Q2'14  | Q3'14  | Q4'14  | Q1'15  | Q2'15  | Q3'15  | Q4'15  | Q1'16  | Q2'16  | Q3'16  | Q4'16  |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Net cash provided by operating activities, as reported</b> | \$46.1 | \$22.3 | \$72.3 | \$54.4 | \$26.4 | \$24.4 | \$69.7 | \$42.2 | \$48.6 | \$35.0 | \$69.4 | \$42.8 |
| Capital expenditures  | (12.0) | (10.2) | (8.5)  | (14.3) | (10.3) | (10.4) | (7.5)  | (5.9)  | (9.3)  | (11.7) | (13.4) | (10.0) |
| <b>Non-GAAP Free cash flow</b>                                | \$34.2 | \$12.1 | \$63.7 | \$40.1 | \$16.1 | \$14.0 | \$62.2 | \$36.3 | \$39.4 | \$23.3 | \$56.0 | \$32.7 |

| (in millions)   | Q1'17  | Q2'17  | Q3'17  | Q4'17  | Q1'18  | Q2'18   | Q3'18  | Q4'18  | Q1'19   | Q2'19   | Q3'19   | Q4'19   | Q1'20   |
|---|--------|--------|--------|--------|--------|---------|--------|--------|---------|---------|---------|---------|---------|
| <b>Net cash provided by operating activities, as reported</b> | \$46.7 | \$38.1 | \$62.7 | \$77.0 | \$40.0 | \$58.9  | \$88.5 | \$87.2 | \$42.1  | \$46.5  | \$60.6  | \$75.2  | \$43.6  |
| Capital expenditures  | (10.8) | (4.9)  | (8.4)  | (6.2)  | (8.1)  | (11.65) | (7.61) | (7.29) | (10.94) | (15.11) | (21.13) | (13.68) | (12.82) |
| <b>Non-GAAP Free cash flow</b>                                | \$35.9 | \$33.2 | \$54.3 | \$70.8 | \$31.9 | \$47.2  | \$80.9 | \$80.0 | \$31.2  | \$31.4  | \$39.4  | \$61.5  | \$30.8  |

| (in millions)   | 2005    | 2006    | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018      | 2019      |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|-----------|
| <b>Gross profit, as reported</b>                                | \$422.5 | \$490.1 | \$558.2 | \$613.4 | \$506.7 | \$673.1 | \$783.2 | \$864.3 | \$867.3 | \$925.7 | \$908.5 | \$915.1 | \$961.1 | \$1,025.4 | \$1,016.3 |
| Stock-based compensation  | 0.1     | 0.6     | 0.9     | 1.1     | 1.3     | 1.3     | 1.5     | 1.7     | 1.7     | 1.7     | 1.9     | 2.2     | 2.6     | 3.2       | 3.5       |
| Amortization of acquisition intangibles                         | 1.5     | 2.7     | 2.7     | 3.6     | 3.4     | 3.5     | 7.1     | 8.9     | 10.7    | 10.7    | 10.9    | 9.3     | 6.1     | 3.3       | 3.3       |
| Acquisition transaction costs, restructuring charges, and other | -       | -       | -       | -       | -       | -       | 0.1     | (0.0)   | 0.0     | 1.3     | 0.3     | 1.2     | 2.1     | -         | -         |
| Acquisition-related fair value adjustments and GSA accrual      | -       | -       | -       | -       | -       | -       | 17.8    | 0.8     | -       | -       | -       | 1.6     | -       | -         | -         |
| Amortization of internally developed software costs             | 8.3     | 6.2     | 8.7     | 10.0    | 8.7     | 10.1    | 12.7    | 13.5    | 13.4    | 14.0    | 17.0    | 17.5    | 20.4    | 25.3      | 27.1      |
| <b>Non-GAAP gross profit</b>                                    | \$432.4 | \$499.5 | \$570.5 | \$628.1 | \$520.1 | \$688.0 | \$822.4 | \$888.3 | \$893.1 | \$953.4 | \$939.6 | \$946.0 | \$991.4 | \$1,059.2 | \$1,050.2 |
| <i>Non-GAAP gross margin</i>                                    | 75.6%   | 75.6%   | 77.1%   | 77%     | 76.9%   | 78.8%   | 78.9%   | 77.6%   | 76.2%   | 76.6%   | 76.7%   | 77.0%   | 76.9%   | 77.9%     | 77.6%     |

| (in millions)   | 2005    | 2006    | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Operating expenses, as reported</b>                          | \$344.3 | \$402.4 | \$456.1 | \$517.7 | \$460.2 | \$544.8 | \$670.5 | \$746.5 | \$768.7 | \$780.5 | \$771.3 | \$795.3 | \$815.3 | \$852.5 | \$841.8 |
| Stock-based compensation  | (1.4)   | (13.5)  | (16.6)  | (18.7)  | (19.0)  | (17.4)  | (21.7)  | (26.1)  | (27.3)  | (24.0)  | (23.6)  | (23.6)  | (26.5)  | (24.4)  | (48.0)  |
| Amortization of acquisition intangibles                         | (0.5)   | (0.5)   | (0.5)   | (0.6)   | (0.5)   | (0.4)   | (1.1)   | (2.0)   | (4.0)   | (3.4)   | (3.3)   | (3.7)   | (3.0)   | (2.2)   | (2.1)   |
| Acquisition transaction costs, restructuring charges, and other | -       | -       | -       | -       | -       | -       | (2.0)   | (8.1)   | (0.7)   | (0.9)   | (1.4)   | (1.4)   | (16.4)  | (14.6)  | (2.5)   |
| Acquisition-related fair value adjustments and GSA accrual      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Capitalization of internally developed software costs           | 16.3    | 1.6     | 7.8     | 9.0     | 12.6    | 15.8    | 12.1    | 11.7    | 14.8    | 25.8    | 31.4    | 31.9    | 41.7    | 14.2    | 9.0     |
| <b>Non-GAAP operating expenses</b>                              | \$358.7 | \$389.9 | \$446.8 | \$507.5 | \$453.2 | \$542.7 | \$657.8 | \$721.9 | \$751.5 | \$778.1 | \$774.4 | \$798.5 | \$811.0 | \$815.5 | \$798.3 |

| (in millions)  | 2005   | 2006    | 2007    | 2008    | 2009   | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    |
|--|--------|---------|---------|---------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Operating income, as reported</b>                                     | \$78.2 | \$87.7  | \$102.1 | \$95.7  | \$46.5 | \$128.3 | \$112.7 | \$116.9 | \$98.6  | \$145.2 | \$137.2 | \$119.7 | \$145.8 | \$172.9 | \$174.6 |
| Stock-based compensation   | 1.5    | 14.1    | 17.5    | 19.7    | 20.3   | 18.8    | 23.2    | 27.8    | 28.9    | 25.8    | 25.5    | 25.8    | 29.1    | 37.6    | 51.4    |
| Amortization of acquisition intangibles                                  | 2.0    | 3.2     | 3.2     | 4.2     | 3.9    | 3.9     | 8.1     | 11.0    | 14.7    | 14.0    | 14.3    | 13.1    | 9.1     | 5.5     | 5.4     |
| Acquisition transaction costs, restructuring charges, and other          | -      | -       | -       | -       | -      | -       | 2.1     | 8.1     | 0.7     | 2.2     | 2.6     | 1.7     | 17.6    | 16.7    | 2.5     |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -       | -       | -       | -      | -       | 17.8    | 0.8     | -       | -       | -       | -       | -       | -       | -       |
| Net amortization (capitalization) of internally developed software costs | (8.0)  | 4.6     | 0.9     | 1.0     | (3.9)  | (5.7)   | 0.7     | 1.7     | (1.4)   | (11.8)  | (14.4)  | (14.4)  | (21.2)  | 11.1    | 18.0    |
| <b>Non-GAAP operating income</b>   | \$73.7 | \$109.6 | \$123.7 | \$120.6 | \$66.8 | \$145.3 | \$164.7 | \$166.4 | \$141.6 | \$175.3 | \$165.3 | \$147.5 | \$180.4 | \$243.7 | \$251.9 |
| <i>Non-GAAP operating margin</i>   | 12.9%  | 16.6%   | 16.7%   | 14.7%   | 9.9%   | 16.6%   | 15.8%   | 14.5%   | 12.1%   | 14.1%   | 13.5%   | 12.0%   | 14.0%   | 17.9%   | 18.6%   |

| (in millions)   | 2005   | 2006    | 2007    | 2008    | 2009   | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    |
|---|--------|---------|---------|---------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Income before income taxes, as reported</b>                  | \$80.7 | \$95.3  | \$113.4 | \$98.1  | \$50.2 | \$128.1 | \$111.1 | \$114.8 | \$97.2  | \$144.0 | \$131.3 | \$114.6 | \$147.4 | \$176.4 | \$180.5 |
| Stock-based compensation  | 1.5    | 14.1    | 17.5    | 19.7    | 20.3   | 18.8    | 23.2    | 27.8    | 28.9    | 25.8    | 25.5    | 25.8    | 29.1    | 37.6    | 51.4    |
| Amortization of acquisition intangibles                         | 2.0    | 3.2     | 3.2     | 4.2     | 3.9    | 3.9     | 8.5     | 11.7    | 15.5    | 14.7    | 14.8    | 13.1    | 9.1     | 5.5     | 5.8     |
| Acquisition transaction costs, restructuring charges, and other | -      | -       | -       | -       | -      | -       | 2.1     | 8.1     | 0.7     | 2.2     | 2.6     | 1.7     | 17.6    | 17.4    | 2.5     |
| Acquisition-related fair value adjustments and GSA accrual      | -      | -       | -       | -       | -      | -       | 17.8    | 0.8     | -       | -       | -       | -       | -       | -       | -       |
| Capitalization of internally developed software costs           | (8.0)  | 4.6     | 0.9     | 1.0     | (3.9)  | (5.7)   | 0.7     | 1.7     | (1.4)   | (11.8)  | (14.4)  | (14.4)  | (21.2)  | 11.1    | 18.0    |
| <b>Non-GAAP income before income taxes</b>                      | \$76.2 | \$117.2 | \$135.0 | \$123.0 | \$70.5 | \$145.1 | \$163.5 | \$165.0 | \$140.9 | \$174.8 | \$164.0 | \$145.0 | \$182.0 | \$248.0 | \$258.3 |

| (in millions)  | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Provision for income taxes, as reported</b>                           | \$19.2 | \$22.6 | \$6.4  | \$13.3 | \$33.2 | \$19.0 | \$17.1 | \$24.7 | \$16.7 | \$17.7 | \$36.0 | \$31.9 | \$95.0 | \$21.4 | \$18.4 |
| Stock-based compensation   | 0.4    | 2.4    | 3.8    | 4.6    | 3.8    | 6.0    | 6.8    | 7.6    | 9.8    | 7.4    | 7.3    | 7.3    | 10.3   | 7.8    | 9.3    |
| Amortization of acquisition intangibles                                  | 0.5    | 1.0    | 0.9    | 1.1    | 1.1    | 1.2    | 2.7    | 3.7    | 5.1    | 4.8    | 4.9    | (2.2)  | 2.1    | 0.7    | 0.7    |
| Acquisition transaction costs, restructuring charges, and other          | -      | -      | -      | -      | -      | -      | 0.3    | 0.3    | 0.5    | 0.7    | 1.8    | 1.5    | 5.4    | 3.7    | 12.2   |
| Acquisition-related fair value adjustments and GSA accrual               | -      | -      | -      | -      | -      | -      | 6.2    | 0.3    | -      | -      | -      | -      | 0.6    | -      | -      |
| Tax reform charges   | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | (69.9) | 4.2    |
| Net amortization (capitalization) of internally developed software costs | (8.8)  | 1.6    | 0.3    | 0.3    | (1.4)  | (2.0)  | 0.2    | 0.6    | (0.5)  | (4.1)  | (5.0)  | (5.0)  | (7.4)  | 2.3    | 3.8    |
| <b>Non-GAAP provision for income taxes</b>                               | \$17.2 | \$27.6 | \$11.4 | \$19.4 | \$36.7 | \$24.2 | \$33.4 | \$37.2 | \$31.6 | \$26.5 | \$45.0 | \$34.0 | \$35.5 | \$40.2 | \$41.7 |

| (in millions)  | 2005   | 2006   | 2007    | 2008    | 2009   | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017   | 2018    | 2019    |
|--|--------|--------|---------|---------|--------|---------|---------|---------|---------|---------|---------|---------|--------|---------|---------|
| <b>Net income, as reported</b>   | \$61.5 | \$72.7 | \$107.0 | \$84.8  | \$17.1 | \$109.1 | \$94.1  | \$90.1  | \$80.5  | \$126.3 | \$95.3  | \$82.7  | \$52.4 | \$155.1 | \$162.2 |
| Stock-based compensation, net of tax   | 1.2    | 11.7   | 13.7    | 15.1    | 16.5   | 12.8    | 16.4    | 20.2    | 19.1    | 18.3    | 18.2    | 18.4    | 18.8   | 29.8    | 42.1    |
| Amortization of acquisition intangibles, net of tax                                  | 1.5    | 2.2    | 2.3     | 3.0     | 2.8    | 2.7     | 5.8     | 8.0     | 10.4    | 9.8     | 10.0    | 15.2    | 7.0    | 4.8     | 5.1     |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | -      | -      | -       | -       | -      | -       | 1.8     | 7.8     | 0.2     | 1.5     | 4.9     | 2.8     | 12.2   | 13.6    | (9.8)   |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -       | -       | -      | -       | 11.6    | 0.5     | -       | -       | -       | 1.0     | -      | -       | -       |
| Net amortization (capitalization) of internally developed software costs, net of tax | (5.2)  | 3.0    | 0.6     | 0.6     | (2.6)  | (3.7)   | 0.4     | 1.1     | (0.9)   | (7.6)   | (9.3)   | (9.3)   | (13.8) | 8.8     | 14.2    |
| Tax reform charges   | -      | -      | -       | -       | -      | -       | -       | -       | -       | -       | -       | -       | 69.9   | (4.2)   | 2.8     |
| <b>Non-GAAP net income</b>   | \$59.0 | \$89.6 | \$123.6 | \$103.6 | \$33.9 | \$120.9 | \$130.1 | \$127.8 | \$109.3 | \$148.3 | \$119.0 | \$110.9 | \$147  | \$207.8 | \$216.6 |

| (in millions)  | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Basic earnings per share (EPS), as reported</b>                                   | \$0.52 | \$0.61 | \$0.90 | \$0.72 | \$0.15 | \$0.93 | \$0.79 | \$0.74 | \$0.65 | \$0.99 | \$0.74 | \$0.64 | \$0.40 | \$1.17 | \$1.22 |
| Stock-based compensation, net of tax   | 0.01   | 0.10   | 0.11   | 0.13   | 0.14   | 0.11   | 0.14   | 0.17   | 0.15   | 0.14   | 0.14   | 0.14   | 0.14   | 0.23   | 0.32   |
| Amortization of acquisition intangibles, net of tax                                  | 0.01   | 0.02   | 0.02   | 0.03   | 0.02   | 0.02   | 0.05   | 0.07   | 0.08   | 0.08   | 0.08   | 0.12   | 0.05   | 0.04   | 0.04   |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | -      | -      | -      | -      | -      | -      | 0.01   | 0.06   | 0.00   | 0.01   | 0.04   | 0.02   | 0.09   | 0.10   | (0.07) |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -      | -      | -      | -      | 0.10   | 0.00   | -      | -      | -      | -      | 0.01   | -      | -      |
| Net amortization (capitalization) of internally developed software costs, net of tax | (0.04) | 0.02   | 0.00   | 0.01   | (0.02) | (0.03) | 0.00   | 0.01   | (0.01) | (0.06) | (0.07) | (0.07) | (0.11) | 0.07   | 0.11   |
| Tax reform charges   | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | 0.54   | (0.03) | 0.02   |
| <b>Non-GAAP basic EPS</b>  | \$0.50 | \$0.75 | \$1.04 | \$0.88 | \$0.29 | \$1.03 | \$1.09 | \$1.05 | \$0.88 | \$1.17 | \$0.93 | \$0.86 | \$1.12 | \$1.57 | \$1.63 |
| <b>Basic Weighted Average Shares Outstanding (in millions)</b>                       | 117.8  | 119.3  | 119.2  | 117.9  | 116.3  | 117.0  | 119.8  | 122.0  | 124.6  | 127.0  | 128.0  | 128.5  | 130.3  | 132.0  | 132.7  |

| (in millions)  | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Diluted earnings per share (EPS), as reported</b>                                 | \$0.51 | \$0.59 | \$0.88 | \$0.71 | \$0.15 | \$0.92 | \$0.78 | \$0.73 | \$0.64 | \$0.99 | \$0.74 | \$0.64 | \$0.40 | \$1.16 | \$1.22 |
| Stock-based compensation, net of tax   | 0.01   | 0.10   | 0.11   | 0.13   | 0.14   | 0.11   | 0.14   | 0.16   | 0.15   | 0.14   | 0.14   | 0.14   | 0.14   | 0.22   | 0.32   |
| Amortization of acquisition intangibles, net of tax                                  | 0.01   | 0.02   | 0.02   | 0.03   | 0.02   | 0.02   | 0.05   | 0.07   | 0.08   | 0.08   | 0.08   | 0.12   | 0.05   | 0.04   | 0.04   |
| Acquisition transaction costs, restructuring charges, and other, net of tax          | -      | -      | -      | -      | -      | -      | 0.01   | 0.06   | 0.00   | 0.01   | 0.04   | 0.02   | 0.09   | 0.10   | (0.07) |
| Acquisition-related fair value adjustments and GSA accrual, net of tax               | -      | -      | -      | -      | -      | -      | 0.10   | 0.00   | -      | -      | -      | -      | 0.01   | -      | -      |
| Net amortization (capitalization) of internally developed software costs, net of tax | (0.04) | 0.02   | 0.00   | 0.01   | (0.02) | (0.03) | 0.00   | 0.01   | (0.01) | (0.06) | (0.07) | (0.07) | (0.11) | 0.07   | 0.11   |
| Tax reform charges   | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | 0.53   | (0.03) | 0.02   |
| <b>Non-GAAP diluted EPS</b>  | \$0.49 | \$0.73 | \$1.02 | \$0.87 | \$0.29 | \$1.02 | \$1.07 | \$1.04 | \$0.87 | \$1.16 | \$0.93 | \$0.86 | \$1.12 | \$1.56 | \$1.63 |
| <b>Diluted Weighted Average Shares Outstanding (in millions)</b>                     | 121.6  | 122.3  | 121.4  | 119.3  | 117.0  | 118.6  | 121.2  | 123.0  | 125.6  | 128.0  | 128.7  | 129.0  | 131.4  | 133.3  | 132.7  |

| (in millions)  | 2005    | 2006    | 2007    | 2008    | 2009    | 2010    | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      | 2017      | 2018      | 2019      |
|--|---------|---------|---------|---------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>Net sales, as reported</b>                              | \$571.8 | \$660.4 | \$740.4 | \$820.5 | \$676.6 | \$873.2 | \$1,024.2 | \$1,143.7 | \$1,172.6 | \$1,243.9 | \$1,225.5 | \$1,228.2 | \$1,289.4 | \$1,359.1 | \$1,353.2 |
| Acquisition-related fair value adjustments and GSA accrual | -       | -</     |         |         |         |         |           |           |           |           |           |           |           |           |           |