

Some of the materials on this website include certain non-GAAP financial results with respect to some or all of the following items: revenue, gross margin, operating expenses, operating margin, operating income, net income, net margin, basic and diluted EPS, income taxes, provision for income taxes, and free cash flow.

National Instruments' ("NI") non-GAAP results exclude, as applicable, the impact of:

- stock-based compensation;
- amortization of acquisition-related intangibles;
- acquisition-related purchase accounting adjustments and acquisition transaction costs;
- foreign exchange gain/loss on acquisitions;
- taxes levied on the transfer of acquired intellectual property;
- restructuring charges;
- impairment of cost method investments;
- disposal gains on buildings and related charitable contributions;
- disposal gains on business divestments;
- capitalization and amortization of internally developed software costs;
- tax reform charges; and,
- tax effects related to businesses held-for-sale;

In each quarterly earnings press release since March 31, 2006, NI has included a reconciliation of GAAP results to non-GAAP results for the applicable periods. All of such press releases have been furnished to the Securities and Exchange Commission on Form 8-K, and some of such press releases are also available on NI's website at [ni.com/nati](http://ni.com/nati). For periods prior to March 31, 2005, our non-GAAP results are the same as our GAAP results.

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
<b>Gross profit, as reported</b>	\$97.4	\$104.1	\$103.7	\$117.3	\$113.2	\$119.3	\$121.6	\$135.9	\$129.5	\$135.4	\$138.2	\$155.1
Stock-based compensation	-	-	-	0.1	0.1	0.2	0.2	0.1	0.2	0.2	0.3	0.2
Amortization of acquisition intangibles	-	0.4	0.5	0.6	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of internally developed software costs	1.7	1.8	2.3	2.5	(0.4)	2.5	2.0	2.1	2.1	2.1	2.2	2.4
<b>Non-GAAP gross profit</b>	\$99.1	\$106.2	\$106.5	\$120.6	\$113.7	\$122.6	\$124.5	\$138.8	\$132.5	\$138.4	\$141.3	\$158.4
<i>Non-GAAP gross margin</i>	76.4%	75.4%	75.2%	75.5%	73.4%	76.6%	75.9%	76.5%	77.2%	77.1%	76.6%	77.3%

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
<b>Gross profit, as reported</b>	\$143.8	\$157.0	\$160.5	\$152.0	\$116.9	\$111.7	\$123.1	\$155.0	\$148.0	\$162.9	\$168.5	\$193.7
Stock-based compensation	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.4	0.3	0.3	0.3
Amortization of acquisition intangibles	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.7	0.9	0.9	0.9
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of internally developed software costs	2.4	2.4	2.8	2.4	2.0	1.9	2.3	2.4	2.4	2.4	2.6	2.7
<b>Non-GAAP gross profit</b>	\$147.4	\$160.6	\$164.5	\$155.5	\$120.1	\$114.8	\$126.6	\$158.5	\$151.5	\$166.5	\$172.4	\$197.6
<i>Non-GAAP gross margin</i>	76.4%	76.3%	76.5%	77.0%	76.1%	75.4%	76.7%	78.6%	79.3%	78.7%	78.2%	79.0%

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
<b>Gross profit, as reported</b>	\$185.4	\$197.4	\$189.8	\$210.7	\$199.8	\$221.4	\$216.5	\$225.7	\$216.2	\$212.3	\$213.9	\$224.8
Stock-based compensation	0.3	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4
Amortization of acquisition intangibles	1.0	1.0	2.6	2.5	2.4	2.2	2.2	2.2	2.8	2.6	2.7	2.7
Acquisition transaction costs, restructuring charges, and other	-	-	0.0	0.0	0.0	-	-	(0.1)	-	0.0	0.0	0.0
Acquisition-related fair value adjustments and GSA accrual	-	-	15.9	1.9	1.3	(0.5)	-	-	-	-	-	-
Amortization of internally developed software costs	3.1	3.1	3.2	3.3	3.4	3.4	3.3	3.4	3.6	3.4	3.4	3.1
<b>Non-GAAP gross profit</b>	\$189.8	\$201.9	\$211.9	\$218.8	\$207.3	\$227.0	\$222.4	\$231.6	\$223.0	\$218.7	\$220.4	\$231.1
<i>Non-GAAP gross margin</i>	79.8%	79.7%	78.23%	78.1%	79.0%	77.8%	76.7%	77.1%	77.8%	73.9%	76.2%	76.8%

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
<b>Gross profit, as reported</b>	\$213.5	\$230.9	\$232.8	\$248.6	\$213.2	\$225.1	\$222.6	\$247.6	\$211.0	\$228.6	\$229.6	\$245.8
Stock-based compensation	0.4	0.4	0.5	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.6	0.6
Amortization of acquisition intangibles	2.7	2.7	2.7	2.7	2.6	2.6	2.6	3.1	3.0	3.0	1.6	1.7
Acquisition transaction costs, restructuring charges, and other	-	-	0.5	0.7	0.6	0.2	0.2	0.3	0.1	0.1	0.1	0.1
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	1.6
Amortization of internally developed software costs	2.9	2.9	3.9	4.4	4.4	4.4	4.1	4.1	4.1	4.0	4.6	4.9
<b>Non-GAAP gross profit</b>	\$219.4	\$236.8	\$240.3	\$256.9	\$221.2	\$232.9	\$230.1	\$255.5	\$218.8	\$236.2	\$236.4	\$254.6
<i>Non-GAAP gross margin</i>	77.1%	75.7%	76.6%	77.2%	76.4%	77.2%	76.7%	76.4%	76.2%	77.2%	77.2%	77.3%

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19
<b>Gross profit, as reported</b>	\$223.6	\$236.1	\$237.2	\$264.2	\$237.4	\$258.8	\$257.1	\$272.1	\$235.0	\$250.5	\$254.5	\$276.3
Stock-based compensation	0.6	0.7	0.7	0.7	0.7	0.8	0.8	0.8	0.8	0.9	0.9	0.9
Amortization of acquisition intangibles	1.6	1.6	1.5	1.4	0.9	0.8	0.7	0.8	0.9	0.8	0.8	0.8
Acquisition transaction costs, restructuring charges, and other	0.3	0.6	0.1	0.2	0.0	-	1.8	0.2	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of internally developed software costs	5.0	5.2	5.3	4.9	5.8	6.5	6.4	6.6	6.6	6.5	7.0	7.0
<b>Non-GAAP gross profit</b>	\$231.1	\$244.1	\$244.8	\$271.5	\$244.9	\$267.0	\$266.9	\$280.5	\$243.2	\$258.7	\$263.2	\$285.0
<i>Non-GAAP gross margin</i>	77.0%	76.6%	76.3%	77.6%	78.5%	78.3%	77.1%	77.9%	78.2%	77.4%	77.3%	77.6%

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
<b>Operating expenses, as reported</b>	\$83.2	\$85.0	\$85.4	\$90.7	\$97.4	\$98.4	\$99.3	\$107.3	\$107.4	\$111.2	\$113.7	\$123.8
Stock-based compensation	-	-	-	(1.4)	(3.5)	(3.3)	(3.2)	(3.6)	(3.5)	(4.2)	(4.4)	(4.5)
Amortization of acquisition intangibles	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	3.0	3.6	7.1	2.6	(4.3)	2.7	2.2	1.0	2.3	3.4	1.6	0.5
<b>Non-GAAP operating expenses</b>	\$86.1	\$88.5	\$92.4	\$91.7	\$89.5	\$97.6	\$98.1	\$104.6	\$106.1	\$110.3	\$110.7	\$119.7

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
<b>Operating expenses, as reported</b>	\$125.8	\$129.2	\$132.6	\$130.1	\$119.4	\$109.3	\$112.4	\$119.0	\$128.5	\$132.4	\$136.9	\$147.0
Stock-based compensation	(4.5)	(4.4)	(4.8)	(5.0)	(4.7)	(4.7)	(4.9)	(4.8)	(4.6)	(4.2)	(4.4)	(4.3)
Amortization of acquisition intangibles	(0.2)	(0.2)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	1.5	5.8	1.1	0.8	3.0	6.4	1.2	2.0	3.4	7.6	3.3	1.5
<b>Non-GAAP operating expenses</b>	\$122.6	\$130.4	\$128.7	\$125.8	\$117.5	\$111.0	\$108.7	\$116.1	\$127.2	\$135.7	\$135.6	\$144.1

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
<b>Operating expenses, as reported</b>	\$148.9	\$164.5	\$179.0	\$178.2	\$175.4	\$186.5	\$186.6	\$197.9	\$196.9	\$193.2	\$193.4	\$185.2
Stock-based compensation	(4.3)	(5.3)	(6.0)	(6.2)	(5.9)	(6.5)	(6.8)	(6.9)	(6.7)	(6.5)	(7.6)	(6.5)
Amortization of acquisition intangibles	(0.1)	(0.1)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)	(0.7)	(1.2)	(1.1)	(0.9)	(0.9)
Acquisition transaction costs, restructuring charges, and other	-	(1.4)	(0.2)	(0.4)	(0.4)	(0.1)	(0.2)	(7.5)	0.9	(0.5)	(0.5)	(0.7)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	3.7	5.7	2.0	0.7	3.7	5.9	1.6	0.4	2.8	5.3	2.5	4.3
<b>Non-GAAP operating expenses</b>	\$148.2	\$163.3	\$174.4	\$171.8	\$172.5	\$185.4	\$180.7	\$183.3	\$192.7	\$190.4	\$186.9	\$181.4

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
<b>Operating expenses, as reported</b>	\$189.6	\$198.9	\$198.4	\$193.6	\$193.0	\$190.4	\$190.2	\$197.6	\$197.2	\$201.3	\$200.3	\$196.5
Stock-based compensation	(6.1)	(6.0)	(6.1)	(5.8)	(5.9)	(5.9)	(5.9)	(5.8)	(6.2)	(6.2)	(5.6)	(5.6)
Amortization of acquisition intangibles	(0.9)	(0.9)	(0.8)	(0.8)	(0.8)	(0.8)	(0.7)	(1.1)	(1.1)	(1.1)	(0.8)	(0.8)
Acquisition transaction costs, restructuring charges, and other	(0.3)	(0.3)	0.0	(0.3)	(0.2)	(0.0)	(0.2)	(0.9)	(0.3)	(0.4)	(0.4)	(0.3)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	7.6	9.2	5.3	3.7	2.2	9.2	11.2	8.7	8.0	7.4	8.6	7.8
<b>Non-GAAP operating expenses</b>	\$190.0	\$201.0	\$196.8	\$190.4	\$188.3	\$193.0	\$194.5	\$198.5	\$197.6	\$201.1	\$202.2	\$197.7

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19
<b>Operating expenses, as reported</b>	\$201.3	\$207.5	\$199.7	\$206.8	\$209.2	\$221.9	\$211.1	\$210.3	\$211.6	\$218.2	\$189.35	\$222.65
Stock-based compensation	(5.9)	(6.7)	(6.9)	(7.1)	(7.5)	(8.9)	(8.7)	(9.3)	(10.2)	(12.7)	(12.5)	(12.5)
Amortization of acquisition intangibles	(0.7)	(0.8)	(0.8)	(0.7)	(0.6)	(0.6)	(0.5)	(0.5)	(0.5)	(0.5)	(0.5)	(0.5)
Acquisition transaction costs, restructuring charges, and other	(3.0)	(5.6)	(2.1)	(5.8)	(2.5)	(4.5)	(4.7)	(2.9)	(3.4)	(4.1)	15.6	(10.6)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	11.6	13.2	9.6	7.3	7.7	3.7	1.8	1.1	2.3	2.2	2.7	1.9
<b>Non-GAAP operating expenses</b>	\$203.3	\$207.7	\$199.5	\$200.5	\$206.4	\$211.7	\$198.9	\$198.5	\$199.7	\$203.0	\$194.6	\$200.9

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
<b>Operating income, as reported</b>	\$14.2	\$19.1	\$18.3	\$26.6	\$15.8	\$20.9	\$22.4	\$28.6	\$22.1	\$24.2	\$24.6	\$31.2
Stock-based compensation	-	-	-	1.5	3.6	3.5	3.4	3.7	3.7	4.5	4.7	4.7
Amortization of acquisition intangibles	0.1	0.5	0.6	0.7	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(1.3)	(1.9)	(4.8)	(0.1)	3.9	(0.2)	(0.2)	1.0	(0.2)	(1.3)	0.5	1.9
<b>Non-GAAP operating income</b>	\$13.0	\$17.7	\$14.2	\$28.8	\$24.1	\$25.0	\$26.4	\$34.2	\$26.3	\$28.2	\$30.6	\$38.6
<i>Non-GAAP operating margin</i>	10.0%	12.6%	10.0%	18.1%	15.6%	15.6%	16.1%	18.8%	15.3%	15.7%	16.6%	18.9%

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
<b>Operating income, as reported</b>	\$18.1	\$27.8	\$27.9	\$21.9	\$(2.5)	\$2.3	\$10.7	\$36.0	\$19.5	\$30.5	\$31.7	\$46.6
Stock-based compensation	4.7	4.7	5.1	5.2	5.0	5.0	5.2	5.1	4.9	4.5	4.7	4.6
Amortization of acquisition intangibles	1.0	1.1	1.1	1.0	1.0	1.0	1.0	1.0	0.8	1.0	1.0	1.0
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	1.0	(3.4)	1.7	1.6	(1.0)	(4.5)	1.1	0.4	(1.0)	(5.3)	(0.7)	1.2
<b>Non-GAAP operating income</b>	\$24.8	\$30.3	\$35.8	\$29.7	\$2.6	\$3.8	\$18.0	\$42.4	\$24.3	\$30.8	\$36.8	\$53.4
<i>Non-GAAP operating margin</i>	12.8%	14.4%	16.7%	14.7%	1.7%	2.5%	10.9%	21.0%	12.7%	14.5%	16.7%	21.4%

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
<b>Operating income, as reported</b>	\$36.5	\$32.9	\$10.8	\$32.5	\$24.3	\$34.9	\$29.9	\$27.8	\$19.4	\$19.1	\$20.5	\$39.6
Stock-based compensation	4.6	5.7	6.4	6.6	6.3	7.0	7.2	7.3	7.1	6.9	8.0	6.9
Amortization of acquisition intangibles	1.1	1.1	3.0	2.9	2.9	2.6	2.6	2.9	4.0	3.7	3.6	3.6
Acquisition transaction costs, restructuring charges, and other	-	1.4	0.3	0.4	0.4	0.1	0.2	7.4	(0.9)	0.5	0.5	0.7
Acquisition-related fair value adjustments and GSA accrual	-	-	15.9	1.9	1.3	(0.5)	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.6)	(2.5)	1.2	2.6	(0.3)	(2.5)	1.7	2.9	0.8	(1.9)	0.9	(1.2)
<b>Non-GAAP operating income</b>	\$41.5	\$38.6	\$37.5	\$46.9	\$34.8	\$41.6	\$41.7	\$48.3	\$30.3	\$28.3	\$33.5	\$49.6
<i>Non-GAAP operating margin</i>	17.5%	15.3%	13.9%	16.8%	13.3%	14.2%	14.4%	16.1%	10.6%	9.5%	11.6%	16.5%

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
<b>Operating income, as reported</b>	\$23.8	\$32.0	\$34.3	\$55.0	\$20.1	\$34.7	\$32.4	\$50.0	\$13.8	\$27.3	\$29.4	\$49.2
Stock-based compensation	6.6	6.3	6.6	6.3	6.4	6.4	6.4	6.3	6.7	6.7	6.1	6.2
Amortization of acquisition intangibles	3.5	3.5	3.5	3.5	3.4	3.4	3.4	4.1	4.1	4.1	2.4	2.5
Acquisition transaction costs, restructuring charges, and other	0.3	0.3	0.5	1.1	0.8	0.2	0.4	1.2	0.5	0.5	0.4	0.3
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	1.6
Net amortization (capitalization) of internally developed software costs	(4.7)	(6.3)	(1.4)	0.7	2.2	(4.8)	(7.1)	(4.7)	(3.9)	(3.4)	(4.1)	(2.9)
<b>Non-GAAP operating income</b>	\$29.5	\$35.8	\$43.5	\$66.5	\$32.8	\$39.8	\$35.6	\$57.0	\$21.2	\$35.1	\$34.3	\$56.9
<i>Non-GAAP operating margin</i>	10.4%	11.5%	13.9%	20.0%	13.3%	13.2%	11.9%	17.1%	7.4%	11.5%	11.2%	17.3%

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19
<b>Operating income, as reported</b>	\$22.3	\$28.6	\$37.5	\$57.3	\$28.1	\$36.9	\$46.0	\$61.8	\$23.4	\$32.3	\$65.2	\$53.7
Stock-based compensation	6.5	7.3	7.5	7.8	8.2	9.7	9.6	10.1	11.0	13.6	13.4	13.4
Amortization of acquisition intangibles	2.3	2.3	2.3	2.2	1.5	1.4	1.2	1.3	1.4	1.3	1.3	1.3
Acquisition transaction costs, restructuring charges, and other	3.3	6.2	2.1	6.0	2.5	4.5	6.5	3.2	3.4	4.1	(15.6)	10.6
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(6.6)	(8.0)	(4.3)	(2.3)	(1.8)	2.8	4.6	5.5	4.3	4.3	4.3	5.1
<b>Non-GAAP operating income</b>	\$27.8	\$36.5	\$45.2	\$70.9	\$38.5	\$55.3	\$67.9	\$82.0	\$43.5	\$55.7	\$68.6	\$84.1
<i>Non-GAAP operating margin</i>	9.3%	11.4%	14.1%	20.3%	12.3%	16.2%	19.6%	22.8%	14.0%	16.7%	20.1%	22.9%

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
<b>Income before income taxes, as reported</b>	\$14.7	\$19.8	\$18.9	\$27.3	\$16.9	\$22.7	\$24.7	\$31.0	\$24.4	\$26.7	\$27.3	\$35.0
Stock-based compensation	-	-	-	1.5	3.6	3.5	3.4	3.7	3.7	4.5	4.7	4.7
Amortization of acquisition intangibles	0.1	0.5	0.6	0.7	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(1.3)	(1.9)	(4.8)	(0.1)	3.9	(0.2)	(0.2)	1.0	(0.2)	(1.3)	0.5	1.9
<b>Non-GAAP income before income taxes</b>	\$13.4	\$18.4	\$14.8	\$29.5	\$25.2	\$26.7	\$28.7	\$36.6	\$28.6	\$30.7	\$33.3	\$42.4

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
<b>Income before income taxes, as reported</b>	\$21.8	\$28.9	\$26.4	\$21.0	\$(2.5)	\$4.1	\$12.4	\$36.1	\$19.5	\$29.1	\$32.7	\$46.9
Stock-based compensation	4.7	4.7	5.1	5.2	5.0	5.0	5.2	5.1	4.9	4.5	4.7	4.6
Amortization of acquisition intangibles	1.0	1.1	1.1	1.0	1.0	1.0	1.0	1.0	0.8	1.0	1.0	1.0
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	1.0	(3.4)	1.7	1.6	(1.0)	(4.5)	1.1	0.4	(1.0)	(5.3)	(0.7)	1.2
<b>Non-GAAP income before income taxes</b>	\$28.5	\$31.3	\$34.3	\$28.9	\$2.6	\$5.6	\$19.7	\$42.5	\$24.3	\$29.4	\$37.7	\$53.7

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
<b>Income before income taxes, as reported</b>	\$37.1	\$32.2	\$10.3	\$31.5	\$23.8	\$34.1	\$28.9	\$28.0	\$18.1	\$18.6	\$21.4	\$39.0
Stock-based compensation	4.6	5.7	6.4	6.6	6.3	7.0	7.2	7.3	7.1	6.9	8.0	6.9
Amortization of acquisition intangibles	1.1	1.1	3.2	3.1	3.0	2.8	2.8	3.1	4.1	3.9	3.7	3.7
Acquisition transaction costs, restructuring charges, and other	-	1.4	0.3	0.4	0.4	0.1	0.2	7.4	(0.9)	0.5	0.5	0.7
Acquisition-related fair value adjustments and GSA accrual	-	-	15.9	1.9	1.3	(0.5)	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.6)	(2.5)	1.2	2.6	(0.3)	(2.5)	1.7	2.9	0.8	(1.9)	0.9	(1.2)
<b>Non-GAAP income before income taxes</b>	\$42.1	\$37.9	\$37.3	\$46.1	\$34.5	\$41.0	\$40.9	\$48.7	\$29.2	\$28.0	\$34.6	\$49.2

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
<b>Income before income taxes, as reported</b>	\$24.2	\$31.9	\$34.1	\$53.8	\$19.4	\$34.5	\$33.2	\$44.2	\$12.3	\$26.3	\$29.2	\$46.9
Stock-based compensation	6.6	6.3	6.6	6.3	6.4	6.4	6.4	6.3	6.7	6.7	6.1	6.2
Amortization of acquisition intangibles	3.7	3.7	3.7	3.6	3.5	3.5	3.5	4.2	4.1	4.1	2.4	2.5
Acquisition transaction costs, restructuring charges, and other	0.3	0.3	0.5	1.1	0.8	0.2	0.4	5.3	3.0	0.5	0.4	0.3
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	1.6
Net amortization (capitalization) of internally developed software costs	(4.7)	(6.3)	(1.4)	0.7	2.2	(4.8)	(7.1)	(4.7)	(3.9)	(3.4)	(4.1)	(2.9)
<b>Non-GAAP income before income taxes</b>	\$30.0	\$35.9	\$43.5	\$65.4	\$32.3	\$39.8	\$36.5	\$55.4	\$22.2	\$34.1	\$34.1	\$54.6

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19
<b>Income before income taxes, as reported</b>	\$23.2	\$29.4	\$38.1	\$56.7	\$29.6	\$35.0	\$48.4	\$63.5	\$26.0	\$32.9	\$67.4	\$54.3
Stock-based compensation	6.5	7.3	7.5	7.8	8.2	9.7	9.6	10.1	11.0	13.6	13.4	13.4
Amortization of acquisition intangibles	2.3	2.3	2.3	2.2	1.5	1.4	1.2	1.3	1.4	1.5	1.5	1.4
Acquisition transaction costs, restructuring charges, and other	3.3	6.2	2.1	6.0	2.5	5.2	6.5	3.2	3.4	4.1	(15.6)	10.6
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(6.6)	(8.0)	(4.3)	(2.3)	(1.8)	2.8	4.6	5.5	4.3	4.3	4.3	5.1
<b>Non-GAAP income before income taxes</b>	\$28.6	\$37.2	\$45.8	\$70.3	\$39.9	\$54.1	\$70.3	\$83.6	\$46.1	\$56.4	\$70.9	\$84.9

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
<b>Provision for income taxes, as reported</b>	\$3.5	\$4.7	\$4.5	\$6.4	\$4.3	\$5.6	\$6.1	\$6.6	\$5.4	\$6.0	\$5.7	\$(10.7)
Stock-based compensation	-	-	-	0.4	0.5	0.6	0.6	0.7	0.7	0.9	1.0	1.1
Amortization of acquisition intangibles	0.0	0.1	0.1	0.2	0.3	0.3	0.3	0.3	0.3	0.2	0.2	0.2
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.5)	(0.6)	(1.7)	(0.0)	1.4	(0.1)	(0.1)	0.4	(0.1)	(0.4)	0.2	0.7
<b>Non-GAAP provision for income taxes</b>	\$3.1	\$4.2	\$3.0	\$6.9	\$6.5	\$6.4	\$6.9	\$7.9	\$6.3	\$6.7	\$7.2	\$(8.7)

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
<b>Provision for income taxes, as reported</b>	\$4.2	\$4.2	\$3.2	\$1.7	\$(2.8)	\$(0.3)	\$2.5	\$33.7	\$1.1	\$4.5	\$4.5	\$8.8
Stock-based compensation	1.1	1.1	1.4	1.0	3.0	1.9	0.4	(1.5)	1.5	1.6	1.3	1.5
Amortization of acquisition intangibles	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	0.3	(1.2)	0.6	0.6	(0.3)	(1.6)	0.4	0.1	(0.3)	(1.8)	(0.2)	0.4
<b>Non-GAAP provision for income taxes</b>	\$5.9	\$4.4	\$5.5	\$3.6	\$0.2	\$0.3	\$3.6	\$32.6	\$2.6	\$4.6	\$5.9	\$11.1

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
<b>Provision for income taxes, as reported</b>	\$6.6	\$5.7	\$(2.4)	\$7.2	\$5.1	\$7.7	\$4.6	\$7.3	\$(0.5)	\$4.2	\$5.7	\$7.2
Stock-based compensation	1.8	2.1	0.8	2.0	1.5	1.9	2.0	2.2	1.8	1.9	2.9	3.2
Amortization of acquisition intangibles	0.4	0.4	1.0	1.0	1.0	0.9	0.9	1.0	1.4	1.3	1.2	1.2
Acquisition transaction costs, restructuring charges, and other	-	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1	0.2	0.2	0.1
Acquisition-related fair value adjustments and GSA accrual	-	-	5.6	0.7	0.4	(0.2)	-	-	-	-	-	-
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.2)	(0.9)	0.4	0.9	(0.1)	(0.9)	0.6	1.0	0.3	(0.7)	0.3	(0.4)
<b>Non-GAAP provision for income taxes</b>	\$8.6	\$7.3	\$5.5	\$12.0	\$8.1	\$9.4	\$8.1	\$11.6	\$3.1	\$6.9	\$10.2	\$11.4

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
<b>Provision for income taxes, as reported</b>	\$5.4	\$7.4	\$(5.6)	\$10.4	\$4.4	\$9.5	\$10.0	\$12.1	\$3.0	\$6.5	\$4.7	\$17.7
Stock-based compensation	1.8	1.8	2.3	1.5	1.6	1.9	1.9	1.9	2.1	2.0	2.1	1.1
Amortization of acquisition intangibles	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.4	(0.2)	(0.2)	(0.9)	(0.9)
Acquisition transaction costs, restructuring charges, and other	0.1	0.1	0.2	0.3	0.2	0.1	0.1	1.5	1.0	0.2	0.2	0.1
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	0.6
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(1.7)	(2.2)	(0.5)	0.2	0.8	(1.7)	(2.5)	(1.6)	(1.4)	(1.2)	(1.4)	(1.0)
<b>Non-GAAP provision for income taxes</b>	\$6.9	\$8.3	\$(2.4)	\$13.6	\$8.2	\$11.0	\$10.7	\$15.1	\$4.5	\$7.2	\$4.7	\$17.6

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19
<b>Provision for income taxes, as reported</b>	\$5.0	\$4.2	\$4.7	\$81.0	\$5.3	\$3.9	\$5.2	\$6.9	\$2.8	\$4.2	\$15.8	\$(4.3)
Stock-based compensation	1.7	3.3	2.4	2.9	1.7	3.0	1.5	1.7	1.8	3.9	2.1	1.4
Amortization of acquisition intangibles	0.6	0.6	0.5	0.5	0.2	0.2	0.1	0.2	0.2	0.2	0.2	0.1
Acquisition transaction costs, restructuring charges, and other	1.1	1.9	0.7	1.8	0.6	1.6	1.8	(0.2)	0.8	1.0	(3.1)	13.5
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Tax reform charges	-	-	-	(69.9)	-	-	1.1	3.1	-	-	(2.8)	-
Net amortization (capitalization) of internally developed software costs	(2.3)	(2.8)	(1.5)	(0.8)	(0.4)	0.6	1.0	1.2	0.9	0.9	0.9	1.1
<b>Non-GAAP provision for income taxes</b>	\$6.0	\$7.2	\$6.9	\$15.5	\$7.4	\$9.3	\$10.7	\$12.8	\$6.5	\$10.2	\$13.1	\$11.8

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
<b>Net income, as reported</b>	\$11.1	\$15.0	\$14.4	\$21.0	\$12.6	\$17.0	\$18.7	\$24.4	\$19.0	\$20.8	\$21.5	\$45.7
Stock-based compensation, net of tax	-	-	-	1.2	3.0	2.9	2.8	3.0	2.9	3.5	3.6	3.6
Amortization of acquisition intangibles, net of tax	0.1	0.4	0.5	0.6	0.5	0.5	0.6	0.6	0.5	0.6	0.6	0.6
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax costs, net of tax	(0.9)	(1.2)	(3.1)	(0.0)	2.6	(0.1)	(0.1)	0.7	(0.2)	(0.8)	0.3	1.2
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP net income</b>	\$10.4	\$14.2	\$11.8	\$22.7	\$18.7	\$20.3	\$21.9	\$28.7	\$22.4	\$24.0	\$26.1	\$51.1

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
<b>Net income, as reported</b>	\$17.6	\$24.7	\$23.2	\$19.3	\$0.3	\$4.4	\$9.9	\$2.4	\$18.4	\$24.6	\$28.1	\$38.0
Stock-based compensation, net of tax	3.6	3.6	3.7	4.2	2.0	3.1	4.8	6.6	3.4	3.0	3.4	3.1
Amortization of acquisition intangibles, net of tax	0.7	0.8	0.8	0.7	0.7	0.7	0.7	0.7	0.6	0.7	0.7	0.7
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax costs, net of tax	0.6	(2.2)	1.1	1.1	(0.6)	(2.9)	0.7	0.3	(0.6)	(3.4)	(0.4)	0.8
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP net income</b>	\$22.6	\$26.9	\$28.8	\$25.3	\$2.5	\$5.4	\$16.1	\$9.9	\$21.7	\$24.8	\$31.8	\$42.6

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
<b>Net income, as reported</b>	\$30.5	\$26.5	\$12.7	\$24.3	\$18.6	\$26.4	\$24.3	\$20.7	\$18.6	\$14.4	\$15.8	\$31.7
Stock-based compensation, net of tax	2.8	3.6	5.5	4.5	4.8	5.1	5.2	5.1	5.3	5.0	5.1	3.7
Amortization of acquisition intangibles, net of tax	0.7	0.7	2.2	2.1	2.1	1.9	1.9	2.1	2.8	2.6	2.5	2.5
Acquisition transaction costs, restructuring charges, and other, net of tax	-	1.4	0.2	0.3	0.3	0.1	0.1	7.3	(1.1)	0.3	0.3	0.6
Acquisition-related fair value adjustments and GSA accrual, net of tax costs, net of tax	(0.4)	(1.6)	0.8	1.7	(0.2)	(1.6)	1.1	1.9	0.5	(1.2)	0.6	(0.8)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP net income</b>	\$33.5	\$30.6	\$31.8	\$34.2	\$26.4	\$31.6	\$32.7	\$37.1	\$26.2	\$21.1	\$24.3	\$37.8

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
<b>Net income, as reported</b>	\$18.7	\$24.5	\$39.7	\$43.4	\$15.0	\$24.9	\$23.2	\$32.1	\$9.3	\$19.8	\$24.5	\$29.2
Stock-based compensation, net of tax	4.7	4.5	4.3	4.8	4.8	4.4	4.5	4.5	4.6	4.7	4.0	5.1
Amortization of acquisition intangibles, net of tax	2.5	2.5	2.5	2.4	2.3	2.4	2.4	2.8	4.3	4.3	3.2	3.4
Acquisition transaction costs, restructuring charges, and other, net of tax	0.2	0.2	0.3	0.8	0.5	0.2	0.3	3.9	2.0	0.3	0.3	0.2
Acquisition-related fair value adjustments and GSA accrual, net of tax costs, net of tax	(3.1)	(4.1)	(0.9)	0.4	1.4	(3.1)	(4.6)	(3.0)	(2.5)	(2.2)	(2.7)	(1.9)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP net income</b>	\$23.0	\$27.6	\$45.9	\$51.8	\$24.1	\$28.8	\$25.8	\$40.3	\$17.7	\$26.9	\$29.4	\$36.9

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19
<b>Net income, as reported</b>	\$18.1	\$25.2	\$33.4	\$(24.3)	\$24	\$31.1	\$43.2	\$56.5	\$23.2	\$28.7	\$51.6	\$58.6
Stock-based compensation, net of tax	4.8	4.0	5.2	4.9	6.5	6.8	8.1	8.4	9.2	9.7	11.3	12.0
Amortization of acquisition intangibles, net of tax	1.8	1.8	1.8	1.7	1.3	1.2	1.1	1.2	1.2	1.3	1.3	1.3
Acquisition transaction costs, restructuring charges, and other, net of tax	2.2	4.3	1.4	4.2	1.9	3.6	4.7	3.4	2.6	3.1	(12.5)	(2.9)
Acquisition-related fair value adjustments and GSA accrual, net of tax costs, net of tax	(4.3)	(5.2)	(2.8)	(1.5)	(1.5)	2.2	3.6	4.3	3.4	3.4	3.4	4.0
Tax reform charges	-	-	-	69.9	-	-	(1.1)	(3.1)	-	-	2.8	-
<b>Non-GAAP net income</b>	\$22.6	\$30.1	\$39.0	\$54.9	\$32.5	\$44.8	\$59.6	\$70.9	\$39.6	\$46.2	\$57.8	\$73.1

	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
<b>Basic earnings per share (EPS), as reported</b>	\$0.09	\$0.13	\$0.12	\$0.18	\$0.11	\$0.14	\$0.16	\$0.20	\$0.16	\$0.17	\$0.18	\$0.38
Stock-based compensation, net of tax	-	-	-	0.01	0.03	0.02	0.02	0.03	0.02	0.03	0.03	0.03
Amortization of acquisition intangibles, net of tax	-	-	-	-	-	-	-	-	-	-	-	0.01
tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
costs, net of tax	(0.01)	(0.01)	(0.03)	-	0.02	-	-	0.01	-	(0.01)	-	0.01
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP basic EPS</b>	\$0.09	\$0.12	\$0.10	\$0.19	\$0.16	\$0.17	\$0.18	\$0.24	\$0.19	\$0.20	\$0.22	\$0.43
<b>Basic Weighted Average Shares Outstanding (millions)</b>	118.8	117.5	117.2	117.8	118.6	119.4	119.5	119.7	119.8	119.0	118.8	119.2

	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
<b>Basic earnings per share (EPS), as reported</b>	\$0.15	\$0.21	\$0.20	\$0.16	\$0.00	\$0.04	\$0.09	\$0.02	\$0.16	\$0.21	\$0.24	\$0.32
Stock-based compensation, net of tax	0.03	0.03	0.03	0.04	0.02	0.03	0.04	0.06	0.03	0.03	0.03	0.03
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
costs, net of tax	0.01	(0.02)	0.01	0.01	(0.01)	(0.03)	0.01	-	(0.01)	(0.03)	-	0.01
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP basic EPS</b>	\$0.19	\$0.23	\$0.24	\$0.22	\$0.02	\$0.05	\$0.14	\$0.09	\$0.19	\$0.21	\$0.27	\$0.36
<b>Basic Weighted Average Shares Outstanding (millions)</b>	118.3	117.7	118.3	117.2	115.9	116.3	116.5	116.4	116.1	116.9	117.3	117.6

	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
<b>Basic earnings per share (EPS), as reported</b>	\$0.26	\$0.22	\$0.11	\$0.20	\$0.15	\$0.22	\$0.20	\$0.17	\$0.15	\$0.12	\$0.13	\$0.25
Stock-based compensation, net of tax	0.02	0.03	0.05	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.03
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
tax	-	0.01	-	-	-	-	-	0.06	(0.01)	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	0.09	0.01	0.01	-	-	-	-	-	-	-
costs, net of tax	-	(0.01)	0.01	0.01	-	(0.01)	0.01	0.02	-	(0.01)	-	(0.01)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP basic EPS</b>	\$0.28	\$0.26	\$0.26	\$0.28	\$0.22	\$0.26	\$0.27	\$0.30	\$0.21	\$0.17	\$0.19	\$0.30
<b>Basic Weighted Average Shares Outstanding (millions)</b>	118.7	119.7	120.3	120.6	120.9	121.8	122.4	122.8	123.3	124.4	125.0	125.5

	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
<b>Basic earnings per share (EPS), as reported</b>	\$0.15	\$0.19	\$0.31	\$0.34	\$0.12	\$0.19	\$0.18	\$0.25	\$0.07	\$0.15	\$0.19	\$0.23
Stock-based compensation, net of tax	0.04	0.04	0.03	0.04	0.04	0.03	0.03	0.04	0.04	0.04	0.03	0.04
Amortization of acquisition intangibles, net of tax	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.03	0.03	0.03	0.03
tax	-	-	-	0.01	-	-	-	0.03	0.02	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	0.01
costs, net of tax	(0.02)	(0.03)	(0.01)	-	0.01	(0.02)	(0.04)	(0.02)	(0.02)	(0.02)	(0.02)	(0.01)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP basic EPS</b>	\$0.18	\$0.22	\$0.36	\$0.41	\$0.19	\$0.22	\$0.20	\$0.32	\$0.14	\$0.21	\$0.23	\$0.29
<b>Basic Weighted Average Shares Outstanding (millions)</b>	126.0	126.9	127.5	127.8	128.0	128.7	127.9	127.3	127.6	128.3	128.8	129.1

	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19
<b>Basic earnings per share (EPS), as reported</b>	\$0.14	\$0.19	\$0.26	\$(0.19)	\$0.19	\$0.24	\$0.33	\$0.43	\$0.18	\$0.22	\$0.39	\$0.45
Stock-based compensation, net of tax	0.04	0.03	0.04	0.04	0.05	0.05	0.06	0.06	0.07	0.07	0.09	0.09
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.01	0.01	0.01	0.01	-	-	0.01	0.01	0.01	0.01
tax	0.02	0.04	0.01	0.03	0.01	0.03	0.04	0.03	0.02	0.02	(0.10)	(0.02)
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
costs, net of tax	(0.03)	(0.04)	(0.02)	(0.01)	(0.01)	0.02	0.03	0.03	0.02	0.02	0.02	0.02
Tax reform charges	-	-	-	0.53	-	-	(0.01)	(0.02)	-	-	0.02	-
<b>Non-GAAP basic EPS</b>	\$0.17	\$0.23	\$0.30	\$0.42	\$0.25	\$0.34	\$0.45	\$0.53	\$0.30	\$0.35	\$0.44	\$0.56
<b>Basic Weighted Average Shares Outstanding (millions)</b>	129.4	130.2	130.7	130.9	131.1	131.9	132.4	132.6	132.3	132.1	131.4	130.8



	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
<b>Diluted earnings per share (EPS), as reported</b>	\$0.09	\$0.12	\$0.12	\$0.17	\$0.10	\$0.14	\$0.15	\$0.20	\$0.16	\$0.17	\$0.18	\$0.38
Stock-based compensation, net of tax	-	-	-	0.01	0.02	0.02	0.02	0.02	0.02	0.03	0.03	0.03
Amortization of acquisition intangibles, net of tax	-	-	-	-	-	-	-	-	-	-	-	0.01
tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software	(0.01)	(0.01)	(0.03)	-	0.02	-	-	0.01	-	(0.01)	-	0.01
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP diluted EPS</b>	\$0.08	\$0.12	\$0.10	\$0.19	\$0.15	\$0.17	\$0.18	\$0.23	\$0.18	\$0.20	\$0.22	\$0.42
<b>Diluted Weighted Average Shares Outstanding (millions)</b>	122.9	120.3	120.9	121.2	122.4	122.5	121.9	122.3	121.8	121.2	121.3	121.7

	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
<b>Diluted earnings per share (EPS), as reported</b>	\$0.15	\$0.21	\$0.19	\$0.16	\$0.00	\$0.04	\$0.08	\$0.02	\$0.16	\$0.21	\$0.24	\$0.32
Stock-based compensation, net of tax	0.03	0.03	0.03	0.04	0.02	0.03	0.04	0.06	0.03	0.02	0.03	0.03
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software	0.01	(0.02)	0.01	0.01	(0.01)	(0.02)	0.01	-	(0.01)	(0.03)	-	0.01
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP diluted EPS</b>	\$0.19	\$0.23	\$0.24	\$0.21	\$0.02	\$0.05	\$0.14	\$0.08	\$0.18	\$0.21	\$0.27	\$0.36
<b>Diluted Weighted Average Shares Outstanding (millions)</b>	119.7	119.3	119.8	117.8	116.2	116.7	117.2	117.5	117.7	118.5	118.3	119.0

	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
<b>Diluted earnings per share (EPS), as reported</b>	\$0.25	\$0.22	\$0.11	\$0.20	\$0.15	\$0.22	\$0.20	\$0.17	\$0.15	\$0.12	\$0.13	\$0.25
Stock-based compensation, net of tax	0.02	0.03	0.05	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.03
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
tax	-	0.01	-	-	-	-	-	0.06	(0.01)	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	0.09	0.01	0.01	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software	-	(0.01)	0.01	0.01	-	(0.01)	0.01	0.02	-	(0.01)	-	(0.01)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP diluted EPS</b>	\$0.28	\$0.25	\$0.26	\$0.28	\$0.22	\$0.26	\$0.27	\$0.30	\$0.21	\$0.17	\$0.19	\$0.30
<b>Diluted Weighted Average Shares Outstanding (millions)</b>	120.4	121.2	121.1	121.5	122.0	122.8	123.1	123.4	124.4	125.3	125.6	126.2

	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
<b>Diluted earnings per share (EPS), as reported</b>	\$0.15	\$0.19	\$0.31	\$0.34	\$0.12	\$0.19	\$0.18	\$0.25	\$0.07	\$0.15	\$0.19	\$0.23
Stock-based compensation, net of tax	0.04	0.04	0.03	0.04	0.04	0.03	0.03	0.03	0.04	0.04	0.03	0.04
Amortization of acquisition intangibles, net of tax	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.03	0.03	0.03	0.03
tax	-	-	-	0.01	-	-	-	0.03	0.02	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	0.01
Net amortization (capitalization) of internally developed software	(0.02)	(0.03)	(0.01)	-	0.01	(0.02)	(0.04)	(0.02)	(0.02)	(0.02)	(0.02)	(0.01)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP diluted EPS</b>	\$0.18	\$0.22	\$0.36	\$0.40	\$0.19	\$0.22	\$0.20	\$0.32	\$0.14	\$0.21	\$0.23	\$0.29
<b>Diluted Weighted Average Shares Outstanding (millions)</b>	126.7	127.5	127.9	128.2	128.7	129.3	128.2	127.8	128.1	128.7	129.0	129.5

	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19
<b>Diluted earnings per share (EPS), as reported</b>	\$0.14	\$0.19	\$0.25	\$(0.18)	\$0.18	\$0.23	\$0.32	\$0.42	\$0.17	\$0.22	\$0.39	\$0.45
Stock-based compensation, net of tax	0.04	0.03	0.04	0.04	0.05	0.05	0.06	0.06	0.07	0.07	0.09	0.09
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
tax	0.02	0.04	0.01	0.03	0.01	0.03	0.04	0.03	0.02	0.02	(0.09)	(0.02)
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software	(0.03)	(0.04)	(0.02)	(0.01)	(0.01)	0.02	0.03	0.03	0.03	0.03	0.03	0.03
Tax reform charges	-	-	-	0.53	-	-	(0.01)	(0.02)	-	-	0.02	-
<b>Non-GAAP diluted EPS</b>	\$0.17	\$0.23	\$0.30	\$0.42	\$0.25	\$0.34	\$0.45	\$0.53	\$0.30	\$0.35	\$0.44	\$0.56
<b>Diluted Weighted Average Shares Outstanding (millions)</b>	130.1	131.1	131.6	132.1	132.6	133.1	133.2	133.6	133.4	133.0	131.9	131.4

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
<b>Net sales, as reported</b>	\$129.7	\$140.8	\$141.6	\$159.7	\$154.8	\$160.1	\$164.1	\$181.5	\$171.6	\$179.5	\$184.4	\$204.8
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP net sales</b>	\$129.7	\$140.8	\$141.6	\$159.7	\$154.8	\$160.1	\$164.1	\$181.5	\$171.6	\$179.5	\$184.4	\$204.8
<i>Non-GAAP Net Income as % of Sales</i>	8.0%	10.1%	8.3%	14.2%	12.1%	12.7%	13.3%	15.8%	13.0%	13.4%	14.2%	25.0%

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
<b>Net sales, as reported</b>	\$192.9	\$210.5	\$215.0	\$202.1	\$157.8	\$152.2	\$165.0	\$201.6	\$191.1	\$211.7	\$220.4	\$250.0
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP net sales</b>	\$192.9	\$210.5	\$215.0	\$202.1	\$157.8	\$152.2	\$165.0	\$201.6	\$191.1	\$211.7	\$220.4	\$250.0
<i>Non-GAAP Net Income as % of Sales</i>	11.7%	12.8%	13.4%	12.5%	1.6%	3.5%	9.8%	4.9%	11.3%	11.7%	14.4%	17.0%

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
<b>Net sales, as reported</b>	\$237.8	\$253.3	\$255.0	\$278.1	\$261.1	\$292.3	\$290.0	\$300.3	\$286.5	\$296.1	\$289.1	\$300.8
Acquisition-related fair value adjustments and GSA accrual	-	-	15.9	1.9	1.3	(0.5)	-	-	-	-	-	-
<b>Non-GAAP net sales</b>	\$237.8	\$253.3	\$270.9	\$280.0	\$262.4	\$291.8	\$290.0	\$300.3	\$286.5	\$296.1	\$289.1	\$300.8
<i>Non-GAAP Net Income as % of Sales</i>	14.1%	12.1%	12.5%	12.3%	10.1%	10.8%	11.3%	12.4%	9.1%	7.1%	8.4%	12.6%

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
<b>Net sales, as reported</b>	\$284.7	\$312.7	\$313.7	\$332.8	\$289.5	\$301.8	\$299.8	\$334.3	\$287.2	\$306.1	\$306.4	\$328.5
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	0.9
<b>Non-GAAP net sales</b>	\$284.7	\$312.7	\$313.7	\$332.8	\$289.5	\$301.8	\$299.8	\$334.3	\$287.2	\$306.1	\$306.4	\$329.4
<i>Non-GAAP Net Income as % of Sales</i>	8.1%	8.8%	14.6%	15.6%	8.3%	9.5%	8.6%	12.0%	6.2%	8.8%	9.6%	11.2%

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19
<b>Net sales, as reported</b>	\$300.1	\$318.6	\$320.9	\$349.8	\$311.9	\$341.0	\$346.1	\$360.1	\$311.1	\$334.2	\$340.4	\$367.5
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
<b>Non-GAAP net sales</b>	\$300.1	\$318.6	\$320.9	\$349.8	\$311.9	\$341.0	\$346.1	\$360.1	\$311.1	\$334.2	\$340.4	\$367.5
<i>Non-GAAP Net Income as % of Sales</i>	7.5%	9.4%	12.1%	15.7%	10.4%	13.2%	17.2%	19.7%	12.7%	13.8%	17.0%	19.9%

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
<b>Net cash provided by operating activities, as reported</b>	\$14.5	\$20.6	\$31.7	\$21.3	\$14.2	\$21.9	\$35.3	\$26.5	\$30.5	\$39.7	\$43.5	\$33.7
Capital expenditures	(4.5)	(7.5)	(1.3)	(2.1)	(2.7)	(3.8)	(4.4)	(7.7)	(6.2)	(5.5)	(6.4)	(6.8)
<b>Non-GAAP Free cash flow</b>	\$10.0	\$13.1	\$30.4	\$19.2	\$11.5	\$18.1	\$31.0	\$18.8	\$24.3	\$34.2	\$37.1	\$27.0

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
<b>Net cash provided by operating activities, as reported</b>	\$27.6	\$40.8	\$37.6	\$15.9	\$24.8	\$33.2	\$32.4	\$45.3	\$41.6	\$30.1	\$46.0	\$27.3
Capital expenditures	(2.2)	(10.2)	(8.7)	(4.7)	(3.0)	(4.7)	(4.6)	(8.5)	(5.3)	(4.7)	(4.4)	(14.0)
<b>Non-GAAP Free cash flow</b>	\$25.4	\$30.6	\$28.9	\$11.2	\$21.8	\$28.5	\$27.7	\$36.8	\$36.3	\$25.4	\$41.6	\$13.3

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
<b>Net cash provided by operating activities, as reported</b>	\$41.6	\$31.7	\$43.2	\$53.4	\$33.5	\$8.3	\$48.5	\$42.3	\$20.5	\$23.9	\$50.3	\$74.8
Capital expenditures	(9.6)	(13.5)	(17.3)	(14.5)	(9.1)	(19.9)	(23.5)	(36.6)	(19.1)	(14.1)	(7.6)	(7.0)
<b>Non-GAAP Free cash flow</b>	\$32.1	\$18.2	\$25.9	\$38.9	\$24.5	\$(11.6)	\$24.9	\$5.7	\$1.4	\$9.9	\$42.7	\$67.8

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
<b>Net cash provided by operating activities, as reported</b>	\$46.1	\$22.3	\$72.3	\$54.4	\$26.4	\$24.4	\$69.7	\$42.2	\$48.6	\$35.0	\$69.4	\$42.8
Capital expenditures	(12.0)	(10.2)	(8.5)	(14.3)	(10.3)	(10.4)	(7.5)	(5.9)	(9.3)	(11.7)	(13.4)	(10.0)
<b>Non-GAAP Free cash flow</b>	\$34.2	\$12.1	\$63.7	\$40.1	\$16.1	\$14.0	\$62.2	\$36.3	\$39.4	\$23.3	\$56.0	\$32.7

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19
<b>Net cash provided by operating activities, as reported</b>	\$46.7	\$38.1	\$62.7	\$77.0	\$40.0	\$58.9	\$88.5	\$87.2	\$42.1	\$46.5	\$60.6	\$75.2
Capital expenditures	(10.8)	(4.9)	(8.4)	(6.2)	(8.1)	(11.65)	(7.61)	(7.29)	(10.94)	(15.11)	(21.13)	(13.68)
<b>Non-GAAP Free cash flow</b>	\$35.9	\$33.2	\$54.3	\$70.8	\$31.9	\$47.2	\$80.9	\$80.0	\$31.2	\$31.4	\$39.4	\$61.5

