

Some of the materials on this website include certain non-GAAP financial results with respect to some or all of the following items: revenue, gross margin, research and development and other operating expenses, operating margin, operating income, net income, basic and diluted EPS, income taxes, provision for income taxes, and free cash flow. National Instruments' ("NI") non-GAAP results exclude, as applicable, the impact of stock-based compensation, amortization of acquisition-related intangibles, acquisition accounting for deferred revenue, acquisition-related adjustments, acquisition-related transaction costs, restructuring charges, foreign exchange loss on acquisitions, taxes levied on the transfer of acquired intellectual property, GSA accrual, impairment of minority cost basis investments, tax reform charges, disposal gains on buildings and related charitable contributions and, as discussed below, capitalization and amortization of internally developed software costs. In each quarterly earnings press release since March 31, 2006, NI has included a reconciliation of GAAP results to non-GAAP results for the applicable periods. All of such press releases have been furnished to the Securities and Exchange Commission on Form 8-K, and some of such press releases are also available on NI's website at ni.com/nati. For periods prior to March 31, 2005, our non-GAAP results are the same as our GAAP results.

In the second quarter ended June 30, 2018, NI began moving toward more frequent releases for many of its software products. Accordingly, the effects of software capitalization and software amortization became excluded from its Non-GAAP results starting in the second quarter of 2018. Specifically, NI started applying agile development methodologies to software development projects, which are characterized by a more dynamic development process with more frequent and iterative revisions to a product release's features and functions as the software is being developed. Due to the shorter development cycle and focus on rapid production associated with agile development, NI expects that for a significant majority of its software development projects the costs incurred subsequent to the achievement of technological feasibility will be immaterial in future periods and it expects to record significantly less capitalized software development costs than under its historical software development approaches. NI also expects amortization of previously capitalized software development costs to steadily decline as previously capitalized software development costs become fully amortized over the next four years.

As a result, beginning with its non-GAAP metrics for the three months ended June 30, 2018, NI excluded the net effects of capitalization and amortization of software development costs from its non-GAAP operating results, along with its previously excluded non-GAAP items, and will provide a reconciliation of such non-GAAP results to its GAAP results. NI believes these changes will be useful to investors as they will provide greater comparability between its R&D spend in future periods. NI will also make available on its website its historical non-GAAP results, excluding the effects of software capitalization and software amortization together with other applicable non-GAAP adjustments, for the fiscal quarters ended March 31, 2005 through March 31, 2019. No changes are being made to NI's previously reported GAAP results.

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
Gross profit, as reported	\$97.4	\$104.1	\$103.7	\$117.3	\$113.2	\$119.3	\$121.6	\$135.9	\$129.5	\$135.4	\$138.2	\$155.1
Stock-based compensation	-	-	-	0.1	0.1	0.2	0.2	0.1	0.2	0.2	0.3	0.2
Amortization of acquisition intangibles	-	0.4	0.5	0.6	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of internally developed software costs	1.7	1.8	2.3	2.5	(0.4)	2.5	2.0	2.1	2.1	2.1	2.2	2.4
Non-GAAP gross profit	\$99.1	\$106.2	\$106.5	\$120.6	\$113.7	\$122.6	\$124.5	\$138.8	\$132.5	\$138.4	\$141.3	\$158.4
<i>Non-GAAP gross margin</i>	76%	75.4%	75.2%	75.5%	73.4%	76.6%	75.9%	76.5%	77.2%	77.1%	76.6%	77.3%

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
Gross profit, as reported	\$143.8	\$157.0	\$160.5	\$152.0	\$116.9	\$111.7	\$123.1	\$155.0	\$148.0	\$162.9	\$168.5	\$193.7
Stock-based compensation	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.4	0.3	0.3	0.3
Amortization of acquisition intangibles	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.7	0.9	0.9	0.9
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of internally developed software costs	2.4	2.4	2.8	2.4	2.0	1.9	2.3	2.4	2.4	2.4	2.6	2.7
Non-GAAP gross profit	\$147.4	\$160.6	\$164.5	\$155.5	\$120.1	\$114.8	\$126.6	\$158.5	\$151.5	\$166.5	\$172.4	\$197.6
<i>Non-GAAP gross margin</i>	76.4%	76.3%	76.5%	77.0%	76.1%	75.4%	76.7%	78.6%	79.3%	78.7%	78.2%	79.0%

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
Gross profit, as reported	\$185.4	\$197.4	\$189.8	\$210.7	\$199.8	\$221.4	\$216.5	\$225.7	\$216.2	\$212.3	\$213.9	\$224.8
Stock-based compensation	0.3	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4
Amortization of acquisition intangibles	1.0	1.0	2.6	2.5	2.4	2.2	2.2	2.2	2.8	2.6	2.7	2.7
Acquisition transaction costs, restructuring charges, and other	-	-	0.0	0.0	0.0	-	-	(0.1)	-	0.0	0.0	0.0
Acquisition-related fair value adjustments and GSA accrual	-	-	15.9	1.9	1.3	(0.5)	-	-	-	-	-	-
Amortization of internally developed software costs	3.1	3.1	3.2	3.3	3.4	3.4	3.3	3.4	3.6	3.4	3.4	3.1
Non-GAAP gross profit	\$189.8	\$201.9	\$211.9	\$218.8	\$207.3	\$227.0	\$222.4	\$231.6	\$223.0	\$218.7	\$220.4	\$231.1
<i>Non-GAAP gross margin</i>	79.8%	79.7%	78.23%	78.1%	79.0%	77.8%	76.7%	77.1%	77.8%	73.9%	76.2%	76.8%

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Gross profit, as reported	\$213.5	\$230.9	\$232.8	\$248.6	\$213.2	\$225.1	\$222.6	\$247.6	\$211.0	\$228.6	\$229.6	\$245.8
Stock-based compensation	0.4	0.4	0.5	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.6	0.6
Amortization of acquisition intangibles	2.7	2.7	2.7	2.7	2.6	2.6	2.6	3.1	3.0	3.0	1.6	1.7
Acquisition transaction costs, restructuring charges, and other	-	-	0.5	0.7	0.6	0.2	0.2	0.3	0.1	0.1	0.1	0.1
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	1.6
Amortization of internally developed software costs	2.9	2.9	3.9	4.4	4.4	4.4	4.1	4.1	4.1	4.0	4.6	4.9
Non-GAAP gross profit	\$219.4	\$236.8	\$240.3	\$256.9	\$221.2	\$232.9	\$230.1	\$255.5	\$218.8	\$236.2	\$236.4	\$254.6
<i>Non-GAAP gross margin</i>	77.1%	75.7%	76.6%	77.2%	76.4%	77.2%	76.7%	76.4%	76.2%	77.2%	77.2%	77.3%

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19
Gross profit, as reported	\$223.6	\$236.1	\$237.2	\$264.2	\$237.4	\$258.8	\$257.1	\$272.1	\$235.0	\$250.5	\$254.5
Stock-based compensation	0.6	0.7	0.7	0.7	0.7	0.8	0.8	0.8	0.8	0.9	0.9
Amortization of acquisition intangibles	1.6	1.6	1.5	1.4	0.9	0.8	0.7	0.8	0.9	0.8	0.8
Acquisition transaction costs, restructuring charges, and other	0.3	0.6	0.1	0.2	0.0	-	1.8	0.2	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-
Amortization of internally developed software costs	5.0	5.2	5.3	4.9	5.8	6.5	6.4	6.6	6.6	6.5	7.0
Non-GAAP gross profit	\$231.1	\$244.1	\$244.8	\$271.5	\$244.9	\$267.0	\$266.9	\$280.5	\$243.2	\$258.7	\$263.2
<i>Non-GAAP gross margin</i>	77.0%	76.6%	76.3%	77.6%	78.5%	78.3%	77.1%	77.9%	78.2%	77.4%	77.3%

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
Operating expenses, as reported	\$83.2	\$85.0	\$85.4	\$90.7	\$97.4	\$98.4	\$99.3	\$107.3	\$107.4	\$111.2	\$113.7	\$123.8
Stock-based compensation	-	-	-	(1.4)	(3.5)	(3.3)	(3.2)	(3.6)	(3.5)	(4.2)	(4.4)	(4.5)
Amortization of acquisition intangibles	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	3.0	3.6	7.1	2.6	(4.3)	2.7	2.2	1.0	2.3	3.4	1.6	0.5
Non-GAAP operating expenses	\$86.1	\$88.5	\$92.4	\$91.7	\$89.5	\$97.6	\$98.1	\$104.6	\$106.1	\$110.3	\$110.7	\$119.7

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
Operating expenses, as reported	\$125.8	\$129.2	\$132.6	\$130.1	\$119.4	\$109.3	\$112.4	\$119.0	\$128.5	\$132.4	\$136.9	\$147.0
Stock-based compensation	(4.5)	(4.4)	(4.8)	(5.0)	(4.7)	(4.7)	(4.9)	(4.8)	(4.6)	(4.2)	(4.4)	(4.3)
Amortization of acquisition intangibles	(0.2)	(0.2)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	1.5	5.8	1.1	0.8	3.0	6.4	1.2	2.0	3.4	7.6	3.3	1.5
Non-GAAP operating expenses	\$122.6	\$130.4	\$128.7	\$125.8	\$117.5	\$111.0	\$108.7	\$116.1	\$127.2	\$135.7	\$135.6	\$144.1

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
Operating expenses, as reported	\$148.9	\$164.5	\$179.0	\$178.2	\$175.4	\$186.5	\$186.6	\$197.9	\$196.9	\$193.2	\$193.4	\$185.2
Stock-based compensation	(4.3)	(5.3)	(6.0)	(6.2)	(5.9)	(6.5)	(6.8)	(6.9)	(6.7)	(6.5)	(7.6)	(6.5)
Amortization of acquisition intangibles	(0.1)	(0.1)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)	(0.7)	(1.2)	(1.1)	(0.9)	(0.9)
Acquisition transaction costs, restructuring charges, and other	-	(1.4)	(0.2)	(0.4)	(0.4)	(0.1)	(0.2)	(7.5)	0.9	(0.5)	(0.5)	(0.7)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	3.7	5.7	2.0	0.7	3.7	5.9	1.6	0.4	2.8	5.3	2.5	4.3
Non-GAAP operating expenses	\$148.2	\$163.3	\$174.4	\$171.8	\$172.5	\$185.4	\$180.7	\$183.3	\$192.7	\$190.4	\$186.9	\$181.4

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Operating expenses, as reported	\$189.6	\$198.9	\$198.4	\$193.6	\$193.0	\$190.4	\$190.2	\$197.6	\$197.2	\$201.3	\$200.3	\$196.5
Stock-based compensation	(6.1)	(6.0)	(6.1)	(5.8)	(5.9)	(5.9)	(5.9)	(5.8)	(6.2)	(6.2)	(5.6)	(5.6)
Amortization of acquisition intangibles	(0.9)	(0.9)	(0.8)	(0.8)	(0.8)	(0.8)	(0.7)	(1.1)	(1.1)	(1.1)	(0.8)	(0.8)
Acquisition transaction costs, restructuring charges, and other	(0.3)	(0.3)	0.0	(0.3)	(0.2)	(0.0)	(0.2)	(0.9)	(0.3)	(0.4)	(0.4)	(0.3)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	7.6	9.2	5.3	3.7	2.2	9.2	11.2	8.7	8.0	7.4	8.6	7.8
Non-GAAP operating expenses	\$190.0	\$201.0	\$196.8	\$190.4	\$188.3	\$193.0	\$194.5	\$198.5	\$197.6	\$201.1	\$202.2	\$197.7

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19
Operating expenses, as reported	\$201.3	\$207.5	\$199.7	\$206.8	\$209.2	\$221.9	\$211.1	\$210.3	\$211.6	\$218.2	\$189.35
Stock-based compensation	(5.9)	(6.7)	(6.9)	(7.1)	(7.5)	(8.9)	(8.7)	(9.3)	(10.2)	(12.7)	(12.5)
Amortization of acquisition intangibles	(0.7)	(0.8)	(0.8)	(0.7)	(0.6)	(0.6)	(0.5)	(0.5)	(0.5)	(0.5)	(0.5)
Acquisition transaction costs, restructuring charges, and other	(3.0)	(5.6)	(2.1)	(5.8)	(2.5)	(4.5)	(4.7)	(2.9)	(3.4)	(4.1)	15.6
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	11.6	13.2	9.6	7.3	7.7	3.7	1.8	1.1	2.3	2.2	2.7
Non-GAAP operating expenses	\$203.3	\$207.7	\$199.5	\$200.5	\$206.4	\$211.7	\$198.9	\$198.5	\$199.7	\$203.0	\$194.6

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
Operating income, as reported	\$14.2	\$19.1	\$18.3	\$26.6	\$15.8	\$20.9	\$22.4	\$28.6	\$22.1	\$24.2	\$24.6	\$31.2
Stock-based compensation	-	-	-	1.5	3.6	3.5	3.4	3.7	3.7	4.5	4.7	4.7
Amortization of acquisition intangibles	0.1	0.5	0.6	0.7	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(1.3)	(1.9)	(4.8)	(0.1)	3.9	(0.2)	(0.2)	1.0	(0.2)	(1.3)	0.5	1.9
Non-GAAP operating income	\$13.0	\$17.7	\$14.2	\$28.8	\$24.1	\$25.0	\$26.4	\$34.2	\$26.3	\$28.2	\$30.6	\$38.6
<i>Non-GAAP operating margin</i>	10.0%	12.6%	10.0%	18.1%	15.6%	15.6%	16.1%	18.8%	15.3%	15.7%	16.6%	18.9%

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
Operating income, as reported	\$18.1	\$27.8	\$27.9	\$21.9	\$(2.5)	\$2.3	\$10.7	\$36.0	\$19.5	\$30.5	\$31.7	\$46.6
Stock-based compensation	4.7	4.7	5.1	5.2	5.0	5.0	5.2	5.1	4.9	4.5	4.7	4.6
Amortization of acquisition intangibles	1.0	1.1	1.1	1.0	1.0	1.0	1.0	1.0	0.8	1.0	1.0	1.0
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	1.0	(3.4)	1.7	1.6	(1.0)	(4.5)	1.1	0.4	(1.0)	(5.3)	(0.7)	1.2
Non-GAAP operating income	\$24.8	\$30.3	\$35.8	\$29.7	\$2.6	\$3.8	\$18.0	\$42.4	\$24.3	\$30.8	\$36.8	\$53.4
<i>Non-GAAP operating margin</i>	12.8%	14.4%	16.7%	14.7%	1.7%	2.5%	10.9%	21.0%	12.7%	14.5%	16.7%	21.4%

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
Operating income, as reported	\$36.5	\$32.9	\$10.8	\$32.5	\$24.3	\$34.9	\$29.9	\$27.8	\$19.4	\$19.1	\$20.5	\$39.6
Stock-based compensation	4.6	5.7	6.4	6.6	6.3	7.0	7.2	7.3	7.1	6.9	8.0	6.9
Amortization of acquisition intangibles	1.1	1.1	3.0	2.9	2.9	2.6	2.6	2.9	4.0	3.7	3.6	3.6
Acquisition transaction costs, restructuring charges, and other	-	1.4	0.3	0.4	0.4	0.1	0.2	7.4	(0.9)	0.5	0.5	0.7
Acquisition-related fair value adjustments and GSA accrual	-	-	15.9	1.9	1.3	(0.5)	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.6)	(2.5)	1.2	2.6	(0.3)	(2.5)	1.7	2.9	0.8	(1.9)	0.9	(1.2)
Non-GAAP operating income	\$41.5	\$38.6	\$37.5	\$46.9	\$34.8	\$41.6	\$41.7	\$48.3	\$30.3	\$28.3	\$33.5	\$49.6
<i>Non-GAAP operating margin</i>	17.5%	15.3%	13.9%	16.8%	13.3%	14.2%	14.4%	16.1%	10.6%	9.5%	11.6%	16.5%

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Operating income, as reported	\$23.8	\$32.0	\$34.3	\$55.0	\$20.1	\$34.7	\$32.4	\$50.0	\$13.8	\$27.3	\$29.4	\$49.2
Stock-based compensation	6.6	6.3	6.6	6.3	6.4	6.4	6.4	6.3	6.7	6.7	6.1	6.2
Amortization of acquisition intangibles	3.5	3.5	3.5	3.5	3.4	3.4	3.4	4.1	4.1	4.1	2.4	2.5
Acquisition transaction costs, restructuring charges, and other	0.3	0.3	0.5	1.1	0.8	0.2	0.4	1.2	0.5	0.5	0.4	0.3
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	1.6
Net amortization (capitalization) of internally developed software costs	(4.7)	(6.3)	(1.4)	0.7	2.2	(4.8)	(7.1)	(4.7)	(3.9)	(3.4)	(4.1)	(2.9)
Non-GAAP operating income	\$29.5	\$35.8	\$43.5	\$66.5	\$32.8	\$39.8	\$35.6	\$57.0	\$21.2	\$35.1	\$34.3	\$56.9
<i>Non-GAAP operating margin</i>	10.4%	11.5%	13.9%	20.0%	11.3%	13.2%	11.9%	17.1%	7.4%	11.5%	11.2%	17.3%

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19
Operating income, as reported	\$22.3	\$28.6	\$37.5	\$57.3	\$28.1	\$36.9	\$46.0	\$61.8	\$23.4	\$32.3	\$65.2
Stock-based compensation	6.5	7.3	7.5	7.8	8.2	9.7	9.6	10.1	11.0	13.6	13.4
Amortization of acquisition intangibles	2.3	2.3	2.3	2.2	1.5	1.4	1.2	1.3	1.4	1.3	1.3
Acquisition transaction costs, restructuring charges, and other	3.3	6.2	2.1	6.0	2.5	4.5	6.5	3.2	3.4	4.1	(15.6)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(6.6)	(8.0)	(4.3)	(2.3)	(1.8)	2.8	4.6	5.5	4.3	4.3	4.3
Non-GAAP operating income	\$27.8	\$36.5	\$45.2	\$70.9	\$38.5	\$55.3	\$67.9	\$82.0	\$43.5	\$55.7	\$68.6
<i>Non-GAAP operating margin</i>	9.3%	11.4%	14.1%	20.3%	12.3%	16.2%	19.6%	22.8%	14.0%	16.7%	20.1%

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
Income before income taxes, as reported	\$14.7	\$19.8	\$18.9	\$27.3	\$16.9	\$22.7	\$24.7	\$31.0	\$24.4	\$26.7	\$27.3	\$35.0
Stock-based compensation	-	-	-	1.5	3.6	3.5	3.4	3.7	3.7	4.5	4.7	4.7
Amortization of acquisition intangibles	0.1	0.5	0.6	0.7	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(1.3)	(1.9)	(4.8)	(0.1)	3.9	(0.2)	(0.2)	1.0	(0.2)	(1.3)	0.5	1.9
Non-GAAP income before income taxes	\$13.4	\$18.4	\$14.8	\$29.5	\$25.2	\$26.7	\$28.7	\$36.6	\$28.6	\$30.7	\$33.3	\$42.4

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
Income before income taxes, as reported	\$21.8	\$28.9	\$26.4	\$21.0	\$(2.5)	\$4.1	\$12.4	\$36.1	\$19.5	\$29.1	\$32.7	\$46.9
Stock-based compensation	4.7	4.7	5.1	5.2	5.0	5.0	5.2	5.1	4.9	4.5	4.7	4.6
Amortization of acquisition intangibles	1.0	1.1	1.1	1.0	1.0	1.0	1.0	1.0	0.8	1.0	1.0	1.0
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	1.0	(3.4)	1.7	1.6	(1.0)	(4.5)	1.1	0.4	(1.0)	(5.3)	(0.7)	1.2
Non-GAAP income before income taxes	\$28.5	\$31.3	\$34.3	\$28.9	\$2.6	\$5.6	\$19.7	\$42.5	\$24.3	\$29.4	\$37.7	\$53.7

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
Income before income taxes, as reported	\$37.1	\$32.2	\$10.3	\$31.5	\$23.8	\$34.1	\$28.9	\$28.0	\$18.1	\$18.6	\$21.4	\$39.0
Stock-based compensation	4.6	5.7	6.4	6.6	6.3	7.0	7.2	7.3	7.1	6.9	8.0	6.9
Amortization of acquisition intangibles	1.1	1.1	3.2	3.1	3.0	2.8	2.8	3.1	4.1	3.9	3.7	3.7
Acquisition transaction costs, restructuring charges, and other	-	1.4	0.3	0.4	0.4	0.1	0.2	7.4	(0.9)	0.5	0.5	0.7
Acquisition-related fair value adjustments and GSA accrual	-	-	15.9	1.9	1.3	(0.5)	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.6)	(2.5)	1.2	2.6	(0.3)	(2.5)	1.7	2.9	0.8	(1.9)	0.9	(1.2)
Non-GAAP income before income taxes	\$42.1	\$37.9	\$37.3	\$46.1	\$34.5	\$41.0	\$40.9	\$48.7	\$29.2	\$28.0	\$34.6	\$49.2

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Income before income taxes, as reported	\$24.2	\$31.9	\$34.1	\$53.8	\$19.4	\$34.5	\$33.2	\$44.2	\$12.3	\$26.3	\$29.2	\$46.9
Stock-based compensation	6.6	6.3	6.6	6.3	6.4	6.4	6.4	6.3	6.7	6.7	6.1	6.2
Amortization of acquisition intangibles	3.7	3.7	3.7	3.6	3.5	3.5	3.5	4.2	4.1	4.1	2.4	2.5
Acquisition transaction costs, restructuring charges, and other	0.3	0.3	0.5	1.1	0.8	0.2	0.4	5.3	3.0	0.5	0.4	0.3
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	1.6
Net amortization (capitalization) of internally developed software costs	(4.7)	(6.3)	(1.4)	0.7	2.2	(4.8)	(7.1)	(4.7)	(3.9)	(3.4)	(4.1)	(2.9)
Non-GAAP income before income taxes	\$30.0	\$35.9	\$43.5	\$65.4	\$32.3	\$39.8	\$36.5	\$55.4	\$22.2	\$34.1	\$34.1	\$54.6

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19
Income before income taxes, as reported	\$23.2	\$29.4	\$38.1	\$56.7	\$29.6	\$35.0	\$48.4	\$63.5	\$26.0	\$32.9	\$67.4
Stock-based compensation	6.5	7.3	7.5	7.8	8.2	9.7	9.6	10.1	11.0	13.6	13.4
Amortization of acquisition intangibles	2.3	2.3	2.3	2.2	1.5	1.4	1.2	1.3	1.4	1.5	1.5
Acquisition transaction costs, restructuring charges, and other	3.3	6.2	2.1	6.0	2.5	5.2	6.5	3.2	3.4	4.1	(15.6)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(6.6)	(8.0)	(4.3)	(2.3)	(1.8)	2.8	4.6	5.5	4.3	4.3	4.3
Non-GAAP income before income taxes	\$28.6	\$37.2	\$45.8	\$70.3	\$39.9	\$54.1	\$70.3	\$83.6	\$46.1	\$56.4	\$70.9

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
Provision for income taxes, as reported	\$3.5	\$4.7	\$4.5	\$6.4	\$4.3	\$5.6	\$6.1	\$6.6	\$5.4	\$6.0	\$5.7	\$(10.7)
Stock-based compensation	-	-	-	0.4	0.5	0.6	0.6	0.7	0.7	0.9	1.0	1.1
Amortization of acquisition intangibles	0.0	0.1	0.1	0.2	0.3	0.3	0.3	0.3	0.3	0.2	0.2	0.2
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.5)	(0.6)	(1.7)	(0.0)	1.4	(0.1)	(0.1)	0.4	(0.1)	(0.4)	0.2	0.7
Non-GAAP provision for income taxes	\$3.1	\$4.2	\$3.0	\$6.9	\$6.5	\$6.4	\$6.9	\$7.9	\$6.3	\$6.7	\$7.2	\$(8.7)

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
Provision for income taxes, as reported	\$4.2	\$4.2	\$3.2	\$1.7	\$(2.8)	\$(0.3)	\$2.5	\$33.7	\$1.1	\$4.5	\$4.5	\$8.8
Stock-based compensation	1.1	1.1	1.4	1.0	3.0	1.9	0.4	(1.5)	1.5	1.6	1.3	1.5
Amortization of acquisition intangibles	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	0.3	(1.2)	0.6	0.6	(0.3)	(1.6)	0.4	0.1	(0.3)	(1.8)	(0.2)	0.4
Non-GAAP provision for income taxes	\$5.9	\$4.4	\$5.5	\$3.6	\$0.2	\$0.3	\$3.6	\$32.6	\$2.6	\$4.6	\$5.9	\$11.1

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
Provision for income taxes, as reported	\$6.6	\$5.7	\$(2.4)	\$7.2	\$5.1	\$7.7	\$4.6	\$7.3	\$(0.5)	\$4.2	\$5.7	\$7.2
Stock-based compensation	1.8	2.1	0.8	2.0	1.5	1.9	2.0	2.2	1.8	1.9	2.9	3.2
Amortization of acquisition intangibles	0.4	0.4	1.0	1.0	1.0	0.9	0.9	1.0	1.4	1.3	1.2	1.2
Acquisition transaction costs, restructuring charges, and other	-	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1	0.2	0.2	0.1
Acquisition-related fair value adjustments and GSA accrual	-	-	5.6	0.7	0.4	(0.2)	-	-	-	-	-	-
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.2)	(0.9)	0.4	0.9	(0.1)	(0.9)	0.6	1.0	0.3	(0.7)	0.3	(0.4)
Non-GAAP provision for income taxes	\$8.6	\$7.3	\$5.5	\$12.0	\$8.1	\$9.4	\$8.1	\$11.6	\$3.1	\$6.9	\$10.2	\$11.4

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Provision for income taxes, as reported	\$5.4	\$7.4	\$(5.6)	\$10.4	\$4.4	\$9.5	\$10.0	\$12.1	\$3.0	\$6.5	\$4.7	\$17.7
Stock-based compensation	1.8	1.8	2.3	1.5	1.6	1.9	1.9	1.9	2.1	2.0	2.1	1.1
Amortization of acquisition intangibles	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.4	(0.2)	(0.2)	(0.9)	(0.9)
Acquisition transaction costs, restructuring charges, and other	0.1	0.1	0.2	0.3	0.2	0.1	0.1	1.5	1.0	0.2	0.2	0.1
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	0.6
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(1.7)	(2.2)	(0.5)	0.2	0.8	(1.7)	(2.5)	(1.6)	(1.4)	(1.2)	(1.4)	(1.0)
Non-GAAP provision for income taxes	\$6.9	\$8.3	\$(2.4)	\$13.6	\$8.2	\$11.0	\$10.7	\$15.1	\$4.5	\$7.2	\$4.7	\$17.6

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19
Provision for income taxes, as reported	\$5.0	\$4.2	\$4.7	\$81.0	\$5.3	\$3.9	\$5.2	\$6.9	\$2.8	\$4.2	\$15.8
Stock-based compensation	1.7	3.3	2.4	2.9	1.7	3.0	1.5	1.7	1.8	3.9	2.1
Amortization of acquisition intangibles	0.6	0.6	0.5	0.5	0.2	0.2	0.1	0.2	0.2	0.2	0.2
Acquisition transaction costs, restructuring charges, and other	1.1	1.9	0.7	1.8	0.6	1.6	1.8	(0.2)	0.8	1.0	(3.1)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-
Tax reform charges	-	-	-	(69.9)	-	-	1.1	3.1	-	-	(2.8)
Net amortization (capitalization) of internally developed software costs	(2.3)	(2.8)	(1.5)	(0.8)	(0.4)	0.6	1.0	1.2	0.9	0.9	0.9
Non-GAAP provision for income taxes	\$6.0	\$7.2	\$6.9	\$15.5	\$7.4	\$9.3	\$10.7	\$12.8	\$6.5	\$10.2	\$13.1

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
Net income, as reported	\$11.1	\$15.0	\$14.4	\$21.0	\$12.6	\$17.0	\$18.7	\$24.4	\$19.0	\$20.8	\$21.5	\$45.7
Stock-based compensation, net of tax	-	-	-	1.2	3.0	2.9	2.8	3.0	2.9	3.5	3.6	3.6
Amortization of acquisition intangibles, net of tax	0.1	0.4	0.5	0.6	0.5	0.5	0.6	0.6	0.5	0.6	0.6	0.6
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	(0.9)	(1.2)	(3.1)	(0.0)	2.6	(0.1)	(0.1)	0.7	(0.2)	(0.8)	0.3	1.2
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP net income	\$10.4	\$14.2	\$11.8	\$22.7	\$18.7	\$20.3	\$21.9	\$28.7	\$22.4	\$24.0	\$26.1	\$51.1

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
Net income, as reported	\$17.6	\$24.7	\$23.2	\$19.3	\$0.3	\$4.4	\$9.9	\$2.4	\$18.4	\$24.6	\$28.1	\$38.0
Stock-based compensation, net of tax	3.6	3.6	3.7	4.2	2.0	3.1	4.8	6.6	3.4	3.0	3.4	3.1
Amortization of acquisition intangibles, net of tax	0.7	0.8	0.8	0.7	0.7	0.7	0.7	0.7	0.6	0.7	0.7	0.7
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	0.6	(2.2)	1.1	1.1	(0.6)	(2.9)	0.7	0.3	(0.6)	(3.4)	(0.4)	0.8
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP net income	\$22.6	\$26.9	\$28.8	\$25.3	\$2.5	\$5.4	\$16.1	\$9.9	\$21.7	\$24.8	\$31.8	\$42.6

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
Net income, as reported	\$30.5	\$26.5	\$12.7	\$24.3	\$18.6	\$26.4	\$24.3	\$20.7	\$18.6	\$14.4	\$15.8	\$31.7
Stock-based compensation, net of tax	2.8	3.6	5.5	4.5	4.8	5.1	5.2	5.1	5.3	5.0	5.1	3.7
Amortization of acquisition intangibles, net of tax	0.7	0.7	2.2	2.1	2.1	1.9	1.9	2.1	2.8	2.6	2.5	2.5
Acquisition transaction costs, restructuring charges, and other, net of tax	-	1.4	0.2	0.3	0.3	0.1	0.1	7.3	(1.1)	0.3	0.3	0.6
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	10.4	1.2	0.8	(0.3)	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	(0.4)	(1.6)	0.8	1.7	(0.2)	(1.6)	1.1	1.9	0.5	(1.2)	0.6	(0.8)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP net income	\$33.5	\$30.6	\$31.8	\$34.2	\$26.4	\$31.6	\$32.7	\$37.1	\$26.2	\$21.1	\$24.3	\$37.8

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Net income, as reported	\$18.7	\$24.5	\$39.7	\$43.4	\$15.0	\$24.9	\$23.2	\$32.1	\$9.3	\$19.8	\$24.5	\$29.2
Stock-based compensation, net of tax	4.7	4.5	4.3	4.8	4.8	4.4	4.5	4.5	4.6	4.7	4.0	5.1
Amortization of acquisition intangibles, net of tax	2.5	2.5	2.5	2.4	2.3	2.4	2.4	2.8	4.3	4.3	3.2	3.4
Acquisition transaction costs, restructuring charges, and other, net of tax	0.2	0.2	0.3	0.8	0.5	0.2	0.3	3.9	2.0	0.3	0.3	0.2
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	1.0
Net amortization (capitalization) of internally developed software costs, net of tax	(3.1)	(4.1)	(0.9)	0.4	1.4	(3.1)	(4.6)	(3.0)	(2.5)	(2.2)	(2.7)	(1.9)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP net income	\$23.0	\$27.6	\$45.9	\$51.8	\$24.1	\$28.8	\$25.8	\$40.3	\$17.7	\$26.9	\$29.4	\$36.9

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19
Net income, as reported	\$18.1	\$25.2	\$33.4	\$(24.3)	\$24	\$31.1	\$43.2	\$56.5	\$23.2	\$28.7	\$51.6
Stock-based compensation, net of tax	4.8	4.0	5.2	4.9	6.5	6.8	8.1	8.4	9.2	9.7	11.3
Amortization of acquisition intangibles, net of tax	1.8	1.8	1.8	1.7	1.3	1.2	1.1	1.2	1.2	1.3	1.3
Acquisition transaction costs, restructuring charges, and other, net of tax	2.2	4.3	1.4	4.2	1.9	3.6	4.7	3.4	2.6	3.1	(12.5)
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	(4.3)	(5.2)	(2.8)	(1.5)	(1.5)	2.2	3.6	4.3	3.4	3.4	3.4
Tax reform charges	-	-	-	69.9	-	-	(1.1)	(3.1)	-	-	2.8
Non-GAAP net income	\$22.6	\$30.1	\$39.0	\$54.9	\$32.5	\$44.8	\$59.6	\$70.9	\$39.6	\$46.2	\$57.8

	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
Basic earnings per share (EPS), as reported	\$0.09	\$0.13	\$0.12	\$0.18	\$0.11	\$0.14	\$0.16	\$0.20	\$0.16	\$0.17	\$0.18	\$0.38
Stock-based compensation, net of tax	-	-	-	0.01	0.03	0.02	0.02	0.03	0.02	0.03	0.03	0.03
Amortization of acquisition intangibles, net of tax	-	-	-	-	-	-	-	-	-	-	-	0.01
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	(0.01)	(0.01)	(0.03)	-	0.02	-	-	0.01	-	(0.01)	-	0.01
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP basic EPS	\$0.09	\$0.12	\$0.10	\$0.19	\$0.16	\$0.17	\$0.18	\$0.24	\$0.19	\$0.20	\$0.22	\$0.43
Basic Weighted Average Shares Outstanding (millions)	118.8	117.5	117.2	117.8	118.6	119.4	119.5	119.7	119.8	119.0	118.8	119.2

	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
Basic earnings per share (EPS), as reported	\$0.15	\$0.21	\$0.20	\$0.16	\$0.00	\$0.04	\$0.09	\$0.02	\$0.16	\$0.21	\$0.24	\$0.32
Stock-based compensation, net of tax	0.03	0.03	0.03	0.04	0.02	0.03	0.04	0.06	0.03	0.03	0.03	0.03
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	0.01	(0.02)	0.01	0.01	(0.01)	(0.03)	0.01	-	(0.01)	(0.03)	-	0.01
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP basic EPS	\$0.19	\$0.23	\$0.24	\$0.22	\$0.02	\$0.05	\$0.14	\$0.09	\$0.19	\$0.21	\$0.27	\$0.36
Basic Weighted Average Shares Outstanding (millions)	118.3	117.7	118.3	117.2	115.9	116.3	116.5	116.4	116.1	116.9	117.3	117.6

	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
Basic earnings per share (EPS), as reported	\$0.26	\$0.22	\$0.11	\$0.20	\$0.15	\$0.22	\$0.20	\$0.17	\$0.15	\$0.12	\$0.13	\$0.25
Stock-based compensation, net of tax	0.02	0.03	0.05	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.03
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
Acquisition transaction costs, restructuring charges, and other, net of tax	-	0.01	-	-	-	-	-	0.06	(0.01)	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	0.09	0.01	0.01	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	-	(0.01)	0.01	0.01	-	(0.01)	0.01	0.02	-	(0.01)	-	(0.01)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP basic EPS	\$0.28	\$0.26	\$0.26	\$0.28	\$0.22	\$0.26	\$0.27	\$0.30	\$0.21	\$0.17	\$0.19	\$0.30
Basic Weighted Average Shares Outstanding (millions)	118.7	119.7	120.3	120.6	120.9	121.8	122.4	122.8	123.3	124.4	125.0	125.5

	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Basic earnings per share (EPS), as reported	\$0.15	\$0.19	\$0.31	\$0.34	\$0.12	\$0.19	\$0.18	\$0.25	\$0.07	\$0.15	\$0.19	\$0.23
Stock-based compensation, net of tax	0.04	0.04	0.03	0.04	0.04	0.03	0.03	0.04	0.04	0.04	0.03	0.04
Amortization of acquisition intangibles, net of tax	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.03	0.03	0.03	0.03
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	0.01	-	-	-	0.03	0.02	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	0.01
Net amortization (capitalization) of internally developed software costs, net of tax	(0.02)	(0.03)	(0.01)	-	0.01	(0.02)	(0.04)	(0.02)	(0.02)	(0.02)	(0.02)	(0.01)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP basic EPS	\$0.18	\$0.22	\$0.36	\$0.41	\$0.19	\$0.22	\$0.20	\$0.32	\$0.14	\$0.21	\$0.23	\$0.29
Basic Weighted Average Shares Outstanding (millions)	126.0	126.9	127.5	127.8	128.0	128.7	127.9	127.3	127.6	128.3	128.8	129.1

	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19
Basic earnings per share (EPS), as reported	\$0.14	\$0.19	\$0.26	\$(0.19)	\$0.19	\$0.24	\$0.33	\$0.43	\$0.18	\$0.22	\$0.39
Stock-based compensation, net of tax	0.04	0.03	0.04	0.04	0.05	0.05	0.06	0.06	0.07	0.07	0.09
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.01	0.01	0.01	0.01	-	-	0.01	0.01	0.01
Acquisition transaction costs, restructuring charges, and other, net of tax	0.02	0.04	0.01	0.03	0.01	0.03	0.04	0.03	0.02	0.02	(0.10)
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	(0.03)	(0.04)	(0.02)	(0.01)	(0.01)	0.02	0.03	0.03	0.02	0.02	0.02
Tax reform charges	-	-	-	0.53	-	-	(0.01)	(0.02)	-	-	0.02
Non-GAAP basic EPS	\$0.17	\$0.23	\$0.30	\$0.42	\$0.25	\$0.34	\$0.45	\$0.53	\$0.30	\$0.35	\$0.44
Basic Weighted Average Shares Outstanding (millions)	129.4	130.2	130.7	130.9	131.1	131.9	132.4	132.6	132.3	132.1	131.4

	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
Diluted earnings per share (EPS), as reported	\$0.09	\$0.12	\$0.12	\$0.17	\$0.10	\$0.14	\$0.15	\$0.20	\$0.16	\$0.17	\$0.18	\$0.38
Stock-based compensation, net of tax	-	-	-	0.01	0.02	0.02	0.02	0.02	0.02	0.03	0.03	0.03
Amortization of acquisition intangibles, net of tax	-	-	-	-	-	-	-	-	-	-	-	0.01
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	(0.01)	(0.01)	(0.03)	-	0.02	-	-	0.01	-	(0.01)	-	0.01
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP diluted EPS	\$0.08	\$0.12	\$0.10	\$0.19	\$0.15	\$0.17	\$0.18	\$0.23	\$0.18	\$0.20	\$0.22	\$0.42
Diluted Weighted Average Shares Outstanding (millions)	122.9	120.3	120.9	121.2	122.4	122.5	121.9	122.3	121.8	121.2	121.3	121.7

	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
Diluted earnings per share (EPS), as reported	\$0.15	\$0.21	\$0.19	\$0.16	\$0.00	\$0.04	\$0.08	\$0.02	\$0.16	\$0.21	\$0.24	\$0.32
Stock-based compensation, net of tax	0.03	0.03	0.03	0.04	0.02	0.03	0.04	0.06	0.03	0.02	0.03	0.03
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	0.01	(0.02)	0.01	0.01	(0.01)	(0.02)	0.01	-	(0.01)	(0.03)	-	0.01
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP diluted EPS	\$0.19	\$0.23	\$0.24	\$0.21	\$0.02	\$0.05	\$0.14	\$0.08	\$0.18	\$0.21	\$0.27	\$0.36
Diluted Weighted Average Shares Outstanding (millions)	119.7	119.3	119.8	117.8	116.2	116.7	117.2	117.5	117.7	118.5	118.3	119.0

	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
Diluted earnings per share (EPS), as reported	\$0.25	\$0.22	\$0.11	\$0.20	\$0.15	\$0.22	\$0.20	\$0.17	\$0.15	\$0.12	\$0.13	\$0.25
Stock-based compensation, net of tax	0.02	0.03	0.05	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.03
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
Acquisition transaction costs, restructuring charges, and other, net of tax	-	0.01	-	-	-	-	-	0.06	(0.01)	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	0.09	0.01	0.01	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	-	(0.01)	0.01	0.01	-	(0.01)	0.01	0.02	-	(0.01)	-	(0.01)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP diluted EPS	\$0.28	\$0.25	\$0.26	\$0.28	\$0.22	\$0.26	\$0.27	\$0.30	\$0.21	\$0.17	\$0.19	\$0.30
Diluted Weighted Average Shares Outstanding (millions)	120.4	121.2	121.1	121.5	122.0	122.8	123.1	123.4	124.4	125.3	125.6	126.2

	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Diluted earnings per share (EPS), as reported	\$0.15	\$0.19	\$0.31	\$0.34	\$0.12	\$0.19	\$0.18	\$0.25	\$0.07	\$0.15	\$0.19	\$0.23
Stock-based compensation, net of tax	0.04	0.04	0.03	0.04	0.04	0.03	0.03	0.03	0.04	0.04	0.03	0.04
Amortization of acquisition intangibles, net of tax	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.03	0.03	0.03	0.03
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	0.01	-	-	-	0.03	0.02	-	-	-
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-	0.01
Net amortization (capitalization) of internally developed software costs, net of tax	(0.02)	(0.03)	(0.01)	-	0.01	(0.02)	(0.04)	(0.02)	(0.02)	(0.02)	(0.02)	(0.01)
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP diluted EPS	\$0.18	\$0.22	\$0.36	\$0.40	\$0.19	\$0.22	\$0.20	\$0.32	\$0.14	\$0.21	\$0.23	\$0.29
Diluted Weighted Average Shares Outstanding (millions)	126.7	127.5	127.9	128.2	128.7	129.3	128.2	127.8	128.1	128.7	129.0	129.5

	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19
Diluted earnings per share (EPS), as reported	\$0.14	\$0.19	\$0.25	\$(0.18)	\$0.18	\$0.23	\$0.32	\$0.42	\$0.17	\$0.22	\$0.39
Stock-based compensation, net of tax	0.04	0.03	0.04	0.04	0.05	0.05	0.06	0.06	0.07	0.07	0.09
Amortization of acquisition intangibles, net of tax	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Acquisition transaction costs, restructuring charges, and other, net of tax	0.02	0.04	0.01	0.03	0.01	0.03	0.04	0.03	0.02	0.02	(0.09)
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs, net of tax	(0.03)	(0.04)	(0.02)	(0.01)	(0.01)	0.02	0.03	0.03	0.03	0.03	0.03
Tax reform charges	-	-	-	0.53	-	-	(0.01)	(0.02)	-	-	0.02
Non-GAAP diluted EPS	\$0.17	\$0.23	\$0.30	\$0.42	\$0.25	\$0.34	\$0.45	\$0.53	\$0.30	\$0.35	\$0.44
Diluted Weighted Average Shares Outstanding (millions)	130.1	131.1	131.6	132.1	132.6	133.1	133.2	133.6	133.4	133.0	131.9

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
Net sales, as reported	\$129.7	\$140.8	\$141.6	\$159.7	\$154.8	\$160.1	\$164.1	\$181.5	\$171.6	\$179.5	\$184.4	\$204.8
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP net sales	\$129.7	\$140.8	\$141.6	\$159.7	\$154.8	\$160.1	\$164.1	\$181.5	\$171.6	\$179.5	\$184.4	\$204.8
<i>Non-GAAP Net Income as % of Sales</i>	8.0%	10.1%	8.3%	14.2%	12.1%	12.7%	13.3%	15.8%	13.0%	13.4%	14.2%	25.0%

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
Net sales, as reported	\$192.9	\$210.5	\$215.0	\$202.1	\$157.8	\$152.2	\$165.0	\$201.6	\$191.1	\$211.7	\$220.4	\$250.0
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP net sales	\$192.9	\$210.5	\$215.0	\$202.1	\$157.8	\$152.2	\$165.0	\$201.6	\$191.1	\$211.7	\$220.4	\$250.0
<i>Non-GAAP Net Income as % of Sales</i>	11.7%	12.8%	13.4%	12.5%	1.6%	3.5%	9.8%	4.9%	11.3%	11.7%	14.4%	17.0%

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
Net sales, as reported	\$237.8	\$253.3	\$255.0	\$278.1	\$261.1	\$292.3	\$290.0	\$300.3	\$286.5	\$296.1	\$289.1	\$300.8
Acquisition-related fair value adjustments and GSA accrual	-	-	15.9	1.9	1.3	(0.5)	-	-	-	-	-	-
Non-GAAP net sales	\$237.8	\$253.3	\$270.9	\$280.0	\$262.4	\$291.8	\$290.0	\$300.3	\$286.5	\$296.1	\$289.1	\$300.8
<i>Non-GAAP Net Income as % of Sales</i>	14.1%	12.1%	12.5%	12.3%	10.1%	10.8%	11.3%	12.4%	9.1%	7.1%	8.4%	12.6%

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Net sales, as reported	\$284.7	\$312.7	\$313.7	\$332.8	\$289.5	\$301.8	\$299.8	\$334.3	\$287.2	\$306.1	\$306.4	\$328.5
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	0.9
Non-GAAP net sales	\$284.7	\$312.7	\$313.7	\$332.8	\$289.5	\$301.8	\$299.8	\$334.3	\$287.2	\$306.1	\$306.4	\$329.4
<i>Non-GAAP Net Income as % of Sales</i>	8.1%	8.8%	14.6%	15.6%	8.3%	9.5%	8.6%	12.0%	6.2%	8.8%	9.6%	11.2%

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19
Net sales, as reported	\$300.1	\$318.6	\$320.9	\$349.8	\$311.9	\$341.0	\$346.1	\$360.1	\$311.1	\$334.2	\$340.4
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP net sales	\$300.1	\$318.6	\$320.9	\$349.8	\$311.9	\$341.0	\$346.1	\$360.1	\$311.1	\$334.2	\$340.4
<i>Non-GAAP Net Income as % of Sales</i>	7.5%	9.4%	12.1%	15.7%	10.4%	13.2%	17.2%	19.7%	12.7%	13.8%	17.0%

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07
Net cash provided by operating activities, as reported	\$14.5	\$20.6	\$31.7	\$21.3	\$14.2	\$21.9	\$35.3	\$26.5	\$30.5	\$39.7	\$43.5	\$33.7
Capital expenditures	(4.5)	(7.5)	(1.3)	(2.1)	(2.7)	(3.8)	(4.4)	(7.7)	(6.2)	(5.5)	(6.4)	(6.8)
Non-GAAP Free cash flow	\$10.0	\$13.1	\$30.4	\$19.2	\$11.5	\$18.1	\$31.0	\$18.8	\$24.3	\$34.2	\$37.1	\$27.0

(in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10
Net cash provided by operating activities, as reported	\$27.6	\$40.8	\$37.6	\$15.9	\$24.8	\$33.2	\$32.4	\$45.3	\$41.6	\$30.1	\$46.0	\$27.3
Capital expenditures	(2.2)	(10.2)	(8.7)	(4.7)	(3.0)	(4.7)	(4.6)	(8.5)	(5.3)	(4.7)	(4.4)	(14.0)
Non-GAAP Free cash flow	\$25.4	\$30.6	\$28.9	\$11.2	\$21.8	\$28.5	\$27.7	\$36.8	\$36.3	\$25.4	\$41.6	\$13.3

(in millions)	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13
Net cash provided by operating activities, as reported	\$41.6	\$31.7	\$43.2	\$53.4	\$33.5	\$8.3	\$48.5	\$42.3	\$20.5	\$23.9	\$50.3	\$74.8
Capital expenditures	(9.6)	(13.5)	(17.3)	(14.5)	(9.1)	(19.9)	(23.5)	(36.6)	(19.1)	(14.1)	(7.6)	(7.0)
Non-GAAP Free cash flow	\$32.1	\$18.2	\$25.9	\$38.9	\$24.5	\$(11.6)	\$24.9	\$5.7	\$1.4	\$9.9	\$42.7	\$67.8

(in millions)	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Net cash provided by operating activities, as reported	\$46.1	\$22.3	\$72.3	\$54.4	\$26.4	\$24.4	\$69.7	\$42.2	\$48.6	\$35.0	\$69.4	\$42.8
Capital expenditures	(12.0)	(10.2)	(8.5)	(14.3)	(10.3)	(10.4)	(7.5)	(5.9)	(9.3)	(11.7)	(13.4)	(10.0)
Non-GAAP Free cash flow	\$34.2	\$12.1	\$63.7	\$40.1	\$16.1	\$14.0	\$62.2	\$36.3	\$39.4	\$23.3	\$56.0	\$32.7

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19
Net cash provided by operating activities, as reported	\$46.7	\$38.1	\$62.7	\$77.0	\$40.0	\$58.9	\$88.5	\$87.2	\$42.1	\$46.5	\$60.6
Capital expenditures	(10.8)	(4.9)	(8.4)	(6.2)	(8.1)	(11.65)	(7.61)	(7.29)	(10.94)	(15.11)	(21.13)
Non-GAAP Free cash flow	\$35.9	\$33.2	\$54.3	\$70.8	\$31.9	\$47.2	\$80.9	\$80.0	\$31.2	\$31.4	\$39.4

