



NI Announces Addition of Two New Directors to the NI Board

January 30, 2020

AUSTIN, Texas--(BUSINESS WIRE)--Jan. 30, 2020-- NI (Nasdaq: NATI), a leader in software-defined automated test and automated measurement systems, today announced that Eric Starkloff, current NI president and chief operating officer, has been appointed to the NI Board of Directors, effective February 1, 2020, when he assumes the role of NI president and chief executive officer. In addition, Gayla J. Delly, previous chief executive officer of Benchmark Electronics Inc. ("Benchmark"), has been appointed to the NI Board of Directors effective March 1, 2020. Gayla currently serves on the boards of Broadcom ("Broadcom Inc.") and Flowserve ("Flowserve Corporation").

"I'm excited to see how the combined experiences of these two new board members impact NI's long-term track record of success," said Michael McGrath, chairman of NI. "I look forward to adding Gayla's public board experience, operational and financial leadership to our Board as well as Eric's proven leadership at NI, which is complemented by his extensive sales, marketing and product experience."

Starkloff joined NI in July 1997 and has served as president and chief operating officer since October 2018. He previously served as executive vice president of Global Sales and Marketing from February 2014 to October 2018 and has held many other roles in marketing, product management and application engineering. Starkloff received his bachelor's degree in electrical engineering from the University of Virginia.

"I'm honored to join the NI Board. Our company is highly respected and delivers innovative technology to customers worldwide. Anchored in our 100-year plan is a model for long-term success and value," said Starkloff. "I look forward to continuing to share my perspectives as we continue to position NI for long-term growth and expand our reach to and connection with our customers."

Gayla Delly served as chief executive officer of Benchmark Electronics Inc., a company that provides contract manufacturing, design, engineering, test and distribution services to manufacturers of computers, medical devices, telecommunications equipment and industrial control and test instruments, from January 2012 to September 2016. At Benchmark, she served as president from 2006 to 2011, executive vice president and chief financial officer from 2001 to 2006, and as corporate controller and treasurer from 1995 to 2001. Delly is a certified public accountant and was a senior audit manager at KPMG before joining Benchmark. In August of 2016, CEO Connection named Delly one of the 25 Most Influential Women in the Mid-Market, a prestigious honor given to those who demonstrate the ability to affect significant change, innovate and maintain standards of excellence in companies with sales from \$100 million to \$3 billion. Delly received her bachelor's degree in accounting from Samford University.

"I'm honored to be joining the NI Board of Directors. The company's focus to deliver revenue growth and profitability while expanding opportunities in key markets is inspiring. I appreciate the company's commitment to innovation and strong focus on customer engagement," said Delly. "I look forward to sharing my expertise as we continue on a path of long-term success of NI."

Forward-Looking Statements

This release contains "forward-looking statements," including statements regarding being excited to see how the combined experiences of these two new board members impact NI's long-term track record of success, looking forward to adding Gayla's public board experience, operational and financial leadership to our Board as well as Eric's proven leadership at NI, anchored in our 100-year plan is a model for long term success and value, continuing to position NI for long-term growth and expand our reach to and connection with our customers, the company's focus to deliver revenue growth and profitability while expanding opportunities in key markets, commitment to innovation and strong focus on customer engagement and continuing on a path of long-term success of NI. These statements are subject to a number of risks and uncertainties, including the risk of adverse changes or fluctuations in the global economy, further adverse fluctuations in our industry, foreign exchange fluctuations, changes in the current global trade regulatory environment, fluctuations in demand for NI products, including orders from NI's large customers, component shortages, delays in the release of new products, the company's ability to effectively manage its operating expenses, manufacturing inefficiencies and the level of capacity utilization, the impact of any recent or future acquisitions or divestitures by NI, expense overruns, disruption from public health concerns and adverse effects of price changes or effective tax rate. Actual results may differ materially from the expected results. The company directs readers to its Form 10-K for the year ended Dec. 31, 2018, its Form 10-Q for the quarter ended Sept. 30, 2019 and the other documents it files with the SEC for other risks associated with the company's future performance.

About NI

NI (ni.com) develops high-performance automated test and automated measurement systems to help you solve your engineering challenges now and into the future. Our open, software-defined platform uses modular hardware and an expansive ecosystem to help you turn powerful possibilities into real solutions.

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